



CONNECTICUT

Working Green

- Conserving Energy and Water
- Eliminating Toxic Chemicals
- Reducing Waste



AGENDA

- Where are we now
- Where we are going
- Investing in a greener future

Sustainable

Composting

Recycling

Carbon Footprint





PHASE I

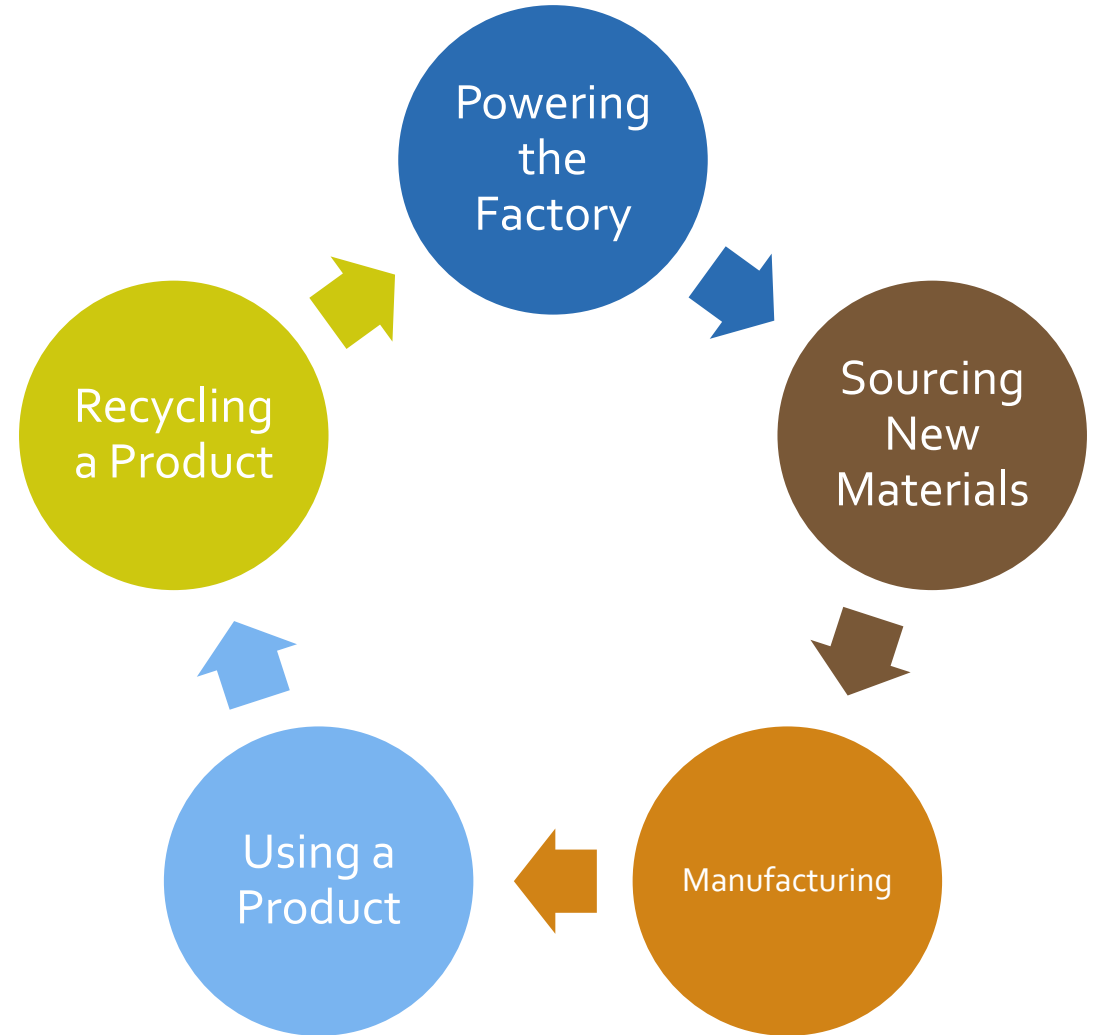
Where We Are Now



Core Values

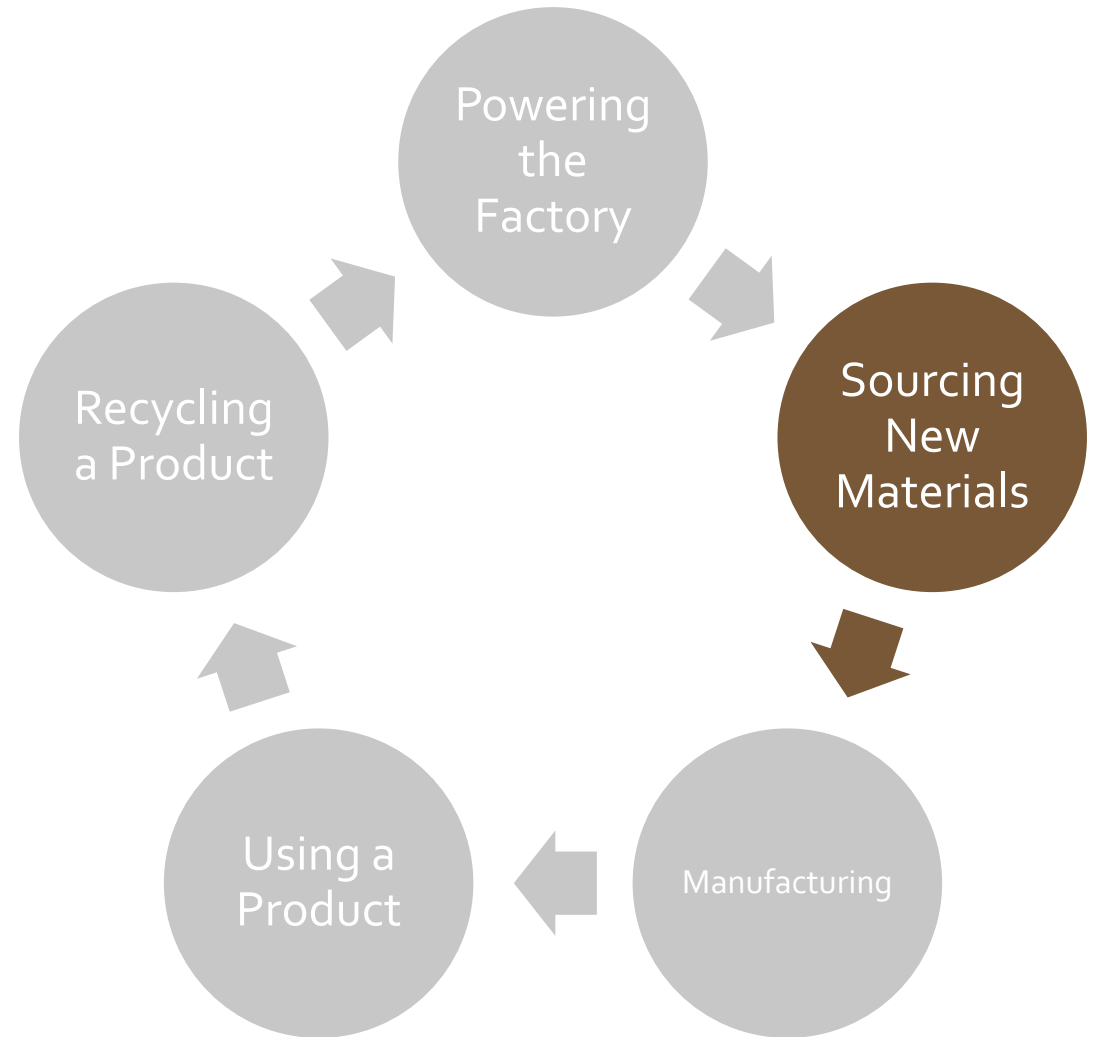
Providing cost-effective solutions with transparent, sustainable operations is a core value of C&C Janitorial Supplies.

We understand that the way to reduce impact on the environment is to look at the entire product life-cycle.



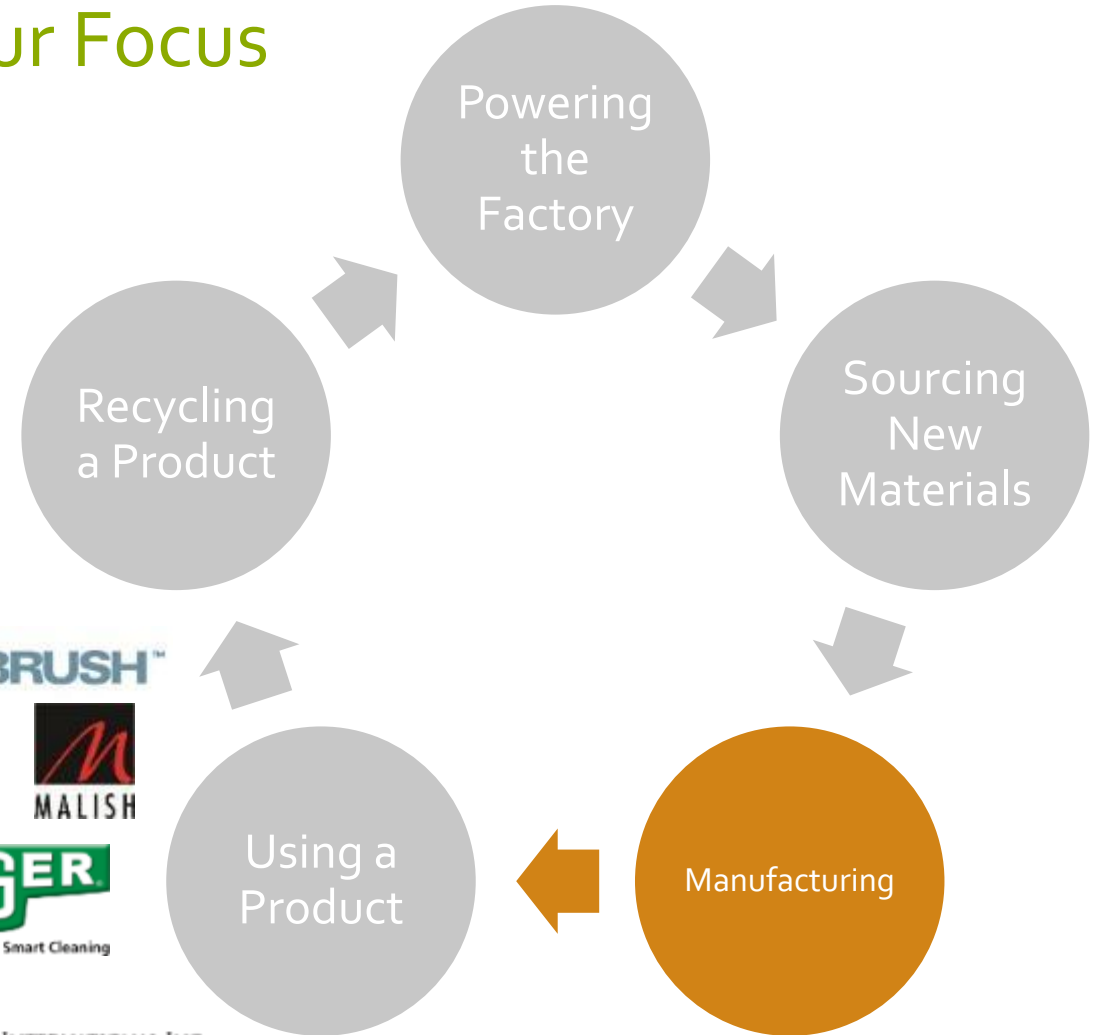
Staying Ahead of the Curve

Through our affiliation with the **Biodegradable Products Institute**, we are able to stay informed of the benefits and availability of biodegradable and compostable materials.



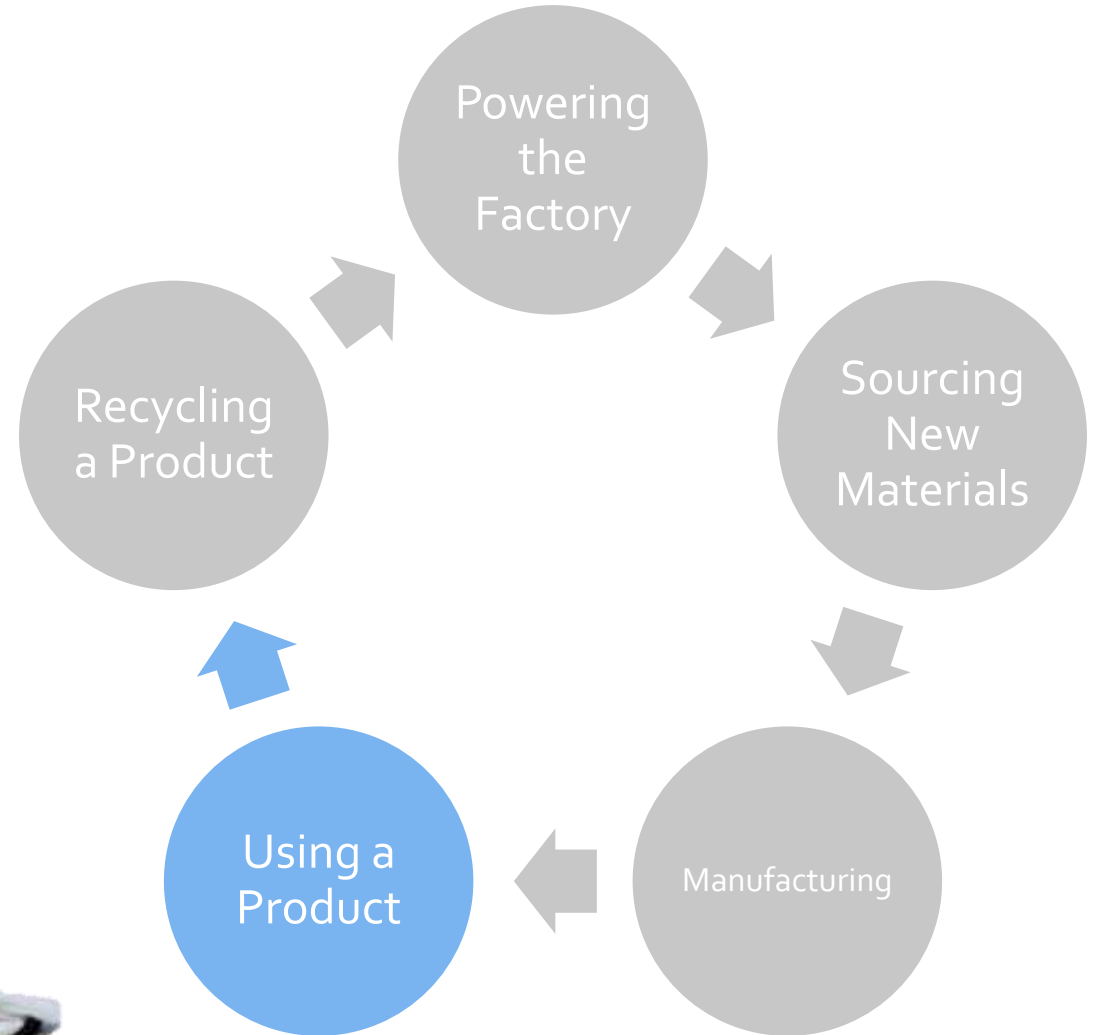
We Partner with Those Who Share Our Focus

We align with key manufacturers that have proven consistent sustainability work and performance to further the use and recovery of biodegradable materials and to promote the harmonization of standards.



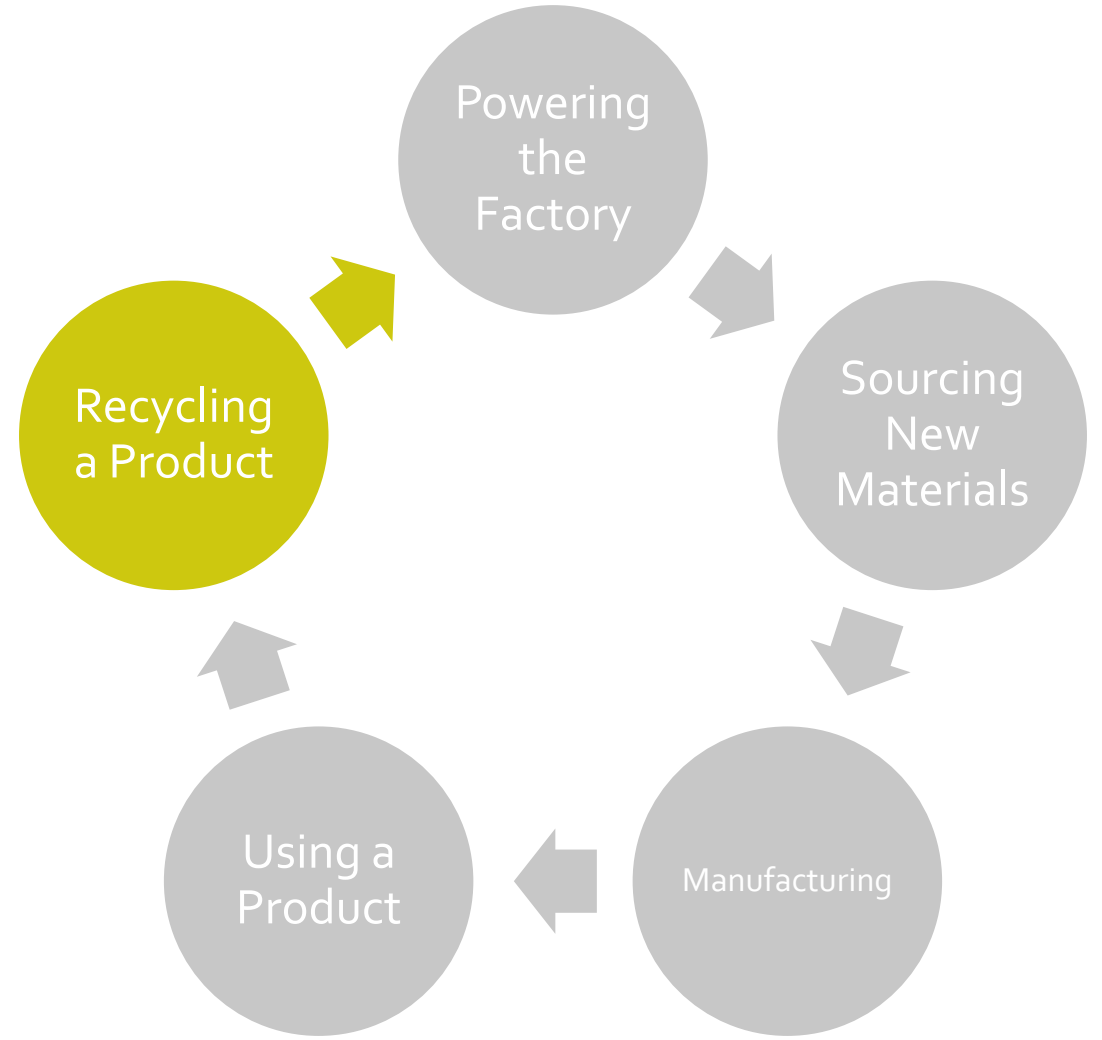
The Future of Green Cleaning Performance

As more forward-thinking advancements which address environmental concerns are presented, we plan to take full advantage of new, sustainable opportunities.



Sustainability at Work

We are committed to the environment and support sustainability programs like Georgia Pacific's Green by Design - Reduce, Reuse, Recycle program.



Click to Order Online

We have simplified our online catalog order entry access to identify "Green Seal" and other green certifications for customer ease.

The screenshot shows the top of the Janitorial Supplies, Inc. website. The header includes the company logo, a "click to order online" button, and the phone number 800-818-0531. A navigation bar contains links for HOME, LOGIN, ABOUT US, CONTACT US, GOING GREEN, and SHOPPING CART. The main content area features a sidebar with "GREEN SEAL CERTIFIED" and other categories. The product page displays a blue 2L bottle of 3M Twist 'n Fill 24H 3 in 1 Floor Cleaner. The item details include: ITEM # 1015858CASE, a description of the cleaner's versatility, a quantity field set to 1, and a price of \$503.56/CASE. There is an "Add To Cart" button and links for "Specification Sheet" and "MSDS Sheet".

The screenshot shows a category page on the Janitorial Supplies, Inc. website. The header is identical to the previous screenshot. The main content area features a sidebar with "GREEN SEAL CERTIFIED" and other categories. The product list is titled "GREEN SEAL CERTIFIED" and "Choose Category: Chemicals > Floor Cleaners". The list includes four products, each with a small image, item number, name, description, and price. Each product has an "Add to Cart" button.

Item #	Product Name	Price
1015858CASE	3M™ Twist 'n Fill™ 24H 3 in 1 Floor Cleaner - 2 L	\$503.56/CASE
1015859CASE	3M™ Twist 'n Fill™ 24H Neutral Cleaner - 2 L, Gray Cap	\$194.00/CASE
1015860CASE	3M™ 24H Neutral Cleaner LO Concentrate - 2 L, Black Cap	\$405.95/CASE
1015861CASE	3M™ Twist 'n Fill™ 3L Neutral Cleaner Concentrate - 2 L	\$386.78/CASE

Easy to Follow Reporting

Name of Purchasing Entity (e.g. agency, authority, city or town, college, school, non-profit, other)	Entity Classification	Delivery Zip Code	Date of Purchase or Order	Delivery Date	Product Type	Product Mfr. and/or OEM Name
STATE OF CT	Executive Agency	06457-0882	3/4/2014	3/8/2014	CHEM: Green Seal Certified	3M010

Product Brand Name	Product Description (include item size where applicable)	Unit of Measure (UOM) e.g. gal, cs, ea, sq yrd, etc.	UOM Purchase Price	UOM Quantity Ordered	Total Purchase / Order Amount	3rd Party Certification (if applicable)
3M010	3M 1L GLASS CLEANER 2LT BOTTLE	BOTTL	38.63	55.00	2124.65	GS-37

Name of Purchasing Entity (e.g. agency, authority, city or town, college, school, non-profit, other)	Entity Classification	Delivery Zip Code	Date of Purchase or Order	Delivery Date	Product Type	Product Mfr. and/or OEM Name	Product Brand Name	Product Description (include item size where applicable)	Unit of Measure (UOM) e.g. gal, cs, ea, sq yrd, etc.	UOM Purchase Price	UOM Quantity Ordered	Total Purchase / Order Amount	3rd Party Certification (if applicable)
STATE OF CT	Executive Agency	06457-0882	3/6/2014	3/6/2014	CHEM: Green Seal Certified	3M010	3M010	3M 1L GLASS CLEANER 2LT BOTTLE	BOTTL	38.63	55.00	2124.65	GS-37
STATE OF CT	Executive Agency	06112	1/29/2014	2/1/2014	CHEM: Green Seal Certified	3M010	3M010	3M 1L GLASS CLEANER 2LT BOTTLE	BOTTL	38.63	38.00	1467.94	GS-37
STATE OF CT	Executive Agency	06096	2/6/2014	2/19/2014	CHEM: Green Seal Certified	3M010	3M010	3M 1L GLASS CLEANER 2LT BOTTLE	BOTTL	38.63	15.00	579.45	GS-37
STATE OF CT	Executive Agency	06489	1/24/2014	2/1/2014	CHEM: Green Seal Certified	3M010	3M010	3M 1L GLASS CLEANER 2LT BOTTLE	BOTTL	38.63	40.00	1545.20	GS-37
STATE OF CT	Executive Agency	06257	3/14/2014	3/19/2014	CHEM: Green Seal Certified	3M010	3M010	3M 24H 3 IN 1 FLOOR CLEANER	BOTTL	42.25	40.00	1691.00	GS-37
STATE OF CT	Executive Agency	06489	1/24/2014	2/1/2014	CHEM: Green Seal Certified	3M010	3M010	3M 24H 3 IN 1 FLOOR CLEANER	BOTTL	42.25	35.00	1657.25	GS-37
STATE OF CT	Executive Agency	06489	1/24/2014	2/1/2014	CHEM: Green Seal Certified	3M010	3M010	3M 24H 3 IN 1 FLOOR CLEANER	BOTTL	42.25	30.00	1428.50	GS-37
STATE OF CT	Executive Agency	06457-0882	3/6/2014	3/6/2014	CHEM: Green Seal Certified	3M010	3M010	3M 3H NEUTRAL CLEANER 2LT BOTL	BOTTL	37.08	92.00	3411.26	GS-37
STATE OF CT	Executive Agency	06096	2/6/2014	2/19/2014	CHEM: Green Seal Certified	3M010	3M010	3M 3H NEUTRAL CLEANER 2LT BOTL	BOTTL	37.08	40.00	1482.20	GS-37
STATE OF CT	Executive Agency	1392014	2/6/2014		CHEM: Green Seal Certified	3M010	3M010	3M 4L BATHROOM CLEANER GREEN	BOTTL	105.59	30.00	3167.70	GS-37
STATE OF CT	Executive Agency	06257	3/14/2014	3/19/2014	CHEM: Green Seal Certified	3M010	3M010	3M 4L BATHROOM CLEANER GREEN	BOTTL	105.59	54.00	5701.26	GS-37
STATE OF CT	Executive Agency	06257	1/15/2014	1/21/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP 64AFC GREEN CLNR	CASE	33.40	30.00	1002.00	GS-37
STATE OF CT	Executive Agency	06257	1/15/2014	2/1/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP 64AFC GREEN CLNR	CASE	33.40	90.00	3006.00	GS-37
STATE OF CT	Executive Agency	06257	2/19/2014	2/25/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP 64AFC GREEN CLNR	CASE	33.40	39.00	1292.60	GS-37
STATE OF CT	Executive Agency	06067	1/23/2014	1/30/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP 64AFC GREEN CLNR	CASE	30.24	25.00	756.00	GS-37
STATE OF CT	Executive Agency	06067	3/8/2014	3/8/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP 64AFC GREEN CLNR	CASE	30.24	25.00	756.00	GS-37
STATE OF CT	Executive Agency	06021	1/15/2014	1/17/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP32AFC GREEN CLEANER	CASE	25.92	48.00	1232.16	GS-37
STATE OF CT	Executive Agency	06021	2/6/2014	2/8/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP32AFC GREEN CLEANER	CASE	25.92	60.00	1555.20	GS-37
STATE OF CT	Executive Agency	06021	2/26/2014	2/28/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP32AFC GREEN CLEANER	CASE	25.92	48.00	1232.16	GS-37
STATE OF CT	Executive Agency	06487	1/23/2014	2/15/2014	CHEM: Green Seal Certified	SMD R100	SMD R100	SMD NEZAP32AFC GREEN CLEANER	CASE	25.64	29.00	743.56	GS-37





PHASE II

Where We Are Going



Sustainability At School



- 100% BPA Free
- Commercial Dishwasher Safe
- Highly Durable Polypropylene
- Microwave Safe for Re-Heating
- Leak-Resistant Designs
- Stackable
- Customizable
- Reusable & Recyclable (#5)



- 100% BPA Free
- Break-Resistant Melamine
- Commercial Dishwasher Safe
- Break-Resistant Melamine with Bamboo Fiber
- Reusable and Biobased, Constructed for Multi-Use Commercial Applications



Sustainability Targets

Providing cost-effective hygiene solutions with transparent, sustainable operations is a core value of SCA . . .

water



- reduce water use by 10% in water- stressed regions by 2015
- all pulp and paper mills with mechanical and biological treatment plants by 2015

fiber sourcing & biodiversity



- achieve and maintain target of zero fiber from controversial sources
- minimum 10% of productive forests set aside for biodiversity

climate & energy



- reduce CO₂ emissions from fossil fuels and electricity by 20% by 2020
- triple production of biofuels from forests by 2020
- 5 billion kilowatt hour increase of wind power on SCA land by 2020



Sustainability in Action



Naturalize: Minimizes its environmental footprint along every step of the product lifecycle—from design and manufacturing to delivery and use.



Socialize: Solutions help attract and retain customers while boosting employee satisfaction and morale.



Capitalize: Innovative dispensing solutions reduce consumption and labor, leading to more cost savings





Environmentally Friendly Tableware

Green Wave compostable and biodegradable products are made of health-friendly, sustainable natural fiber, such as sugarcane, bamboo, grass and reed plasma.

From this



To this in 120 days



Our products do not use any **PLASTICS** or **TREES**



BAMBOO
Plentiful and one of the fastest growing Plants in the world.



CORN
Corn is produced on every continent of the world except Antarctica.



WHEAT STALK
World trade is larger than all other crops combined.



SUGARCANE
The world's largest crop.



Compact® Coreless Tissue saves up to 7.8 pounds of waste compared to standard roll tissue products

Environmentally Positive





Recycling Simplified.

GP Harmon delivers customized & dynamic solutions that are environmentally & economically rewarding.

- Purchasing baled recyclables from DCs and/or baled recyclables at store level
- Utilizing GP freight network for natural backhaul optimization
- Managing multi-commodity bales as well as loose recyclable commodities
- Providing balers & collection equipment





IPC Eagle

The Ultimate Green Cleaning Machines

- ✓ Reduce Water Consumption 80%-90%
- ✓ Reduce Chemical Consumption up to 80%-90%
- ✓ Reduce Labor Time up to 30-50%



High Precision Mixing System:

- Reduces detergent use to a minimum
- Works with water regulation system of the machines to save water and detergent





Oxo-Biodegradable Can Liners and Garbage Bags

Bio-degradation reduces the enormous waste volume from 100% down to **15% to 20%** as the plastic is converted into CO₂, water and biomass.





Environmentally Preferred Carpet Cleaning System

According to industry estimates, there are about 200,000,000,000 square feet of carpet in the United States. Cleaning all of this carpet just once with HOST would save **9,770,000,000** gallons of water!



With HOST there is no water to heat and you don't need blowers or air conditioning to dry the carpet. There is no smarter or "greener" way to clean.



That's enough water to:

- Fill 195,000,000 standard bathtubs
- Flush a 1.6 gallon toilet more than 6,000,000,000 times
- Sustain over 53 million people for one year or over 670,000 for their lifetimes





ENGINEERED WATER SOLUTIONS

Innovation Will Shape the Future of Our Planet

Committed to preserving resources while creating products that help the construction community build a better world.



The Zurn suite of sustainable, green products include 1/8 gallon ultra low flow urinals, high-efficiency (HET) pressure-assist toilets, 1.28 gpf ultra low flow flush valve fixtures, and much more!





PHASE III

Investing in a
Greener Future

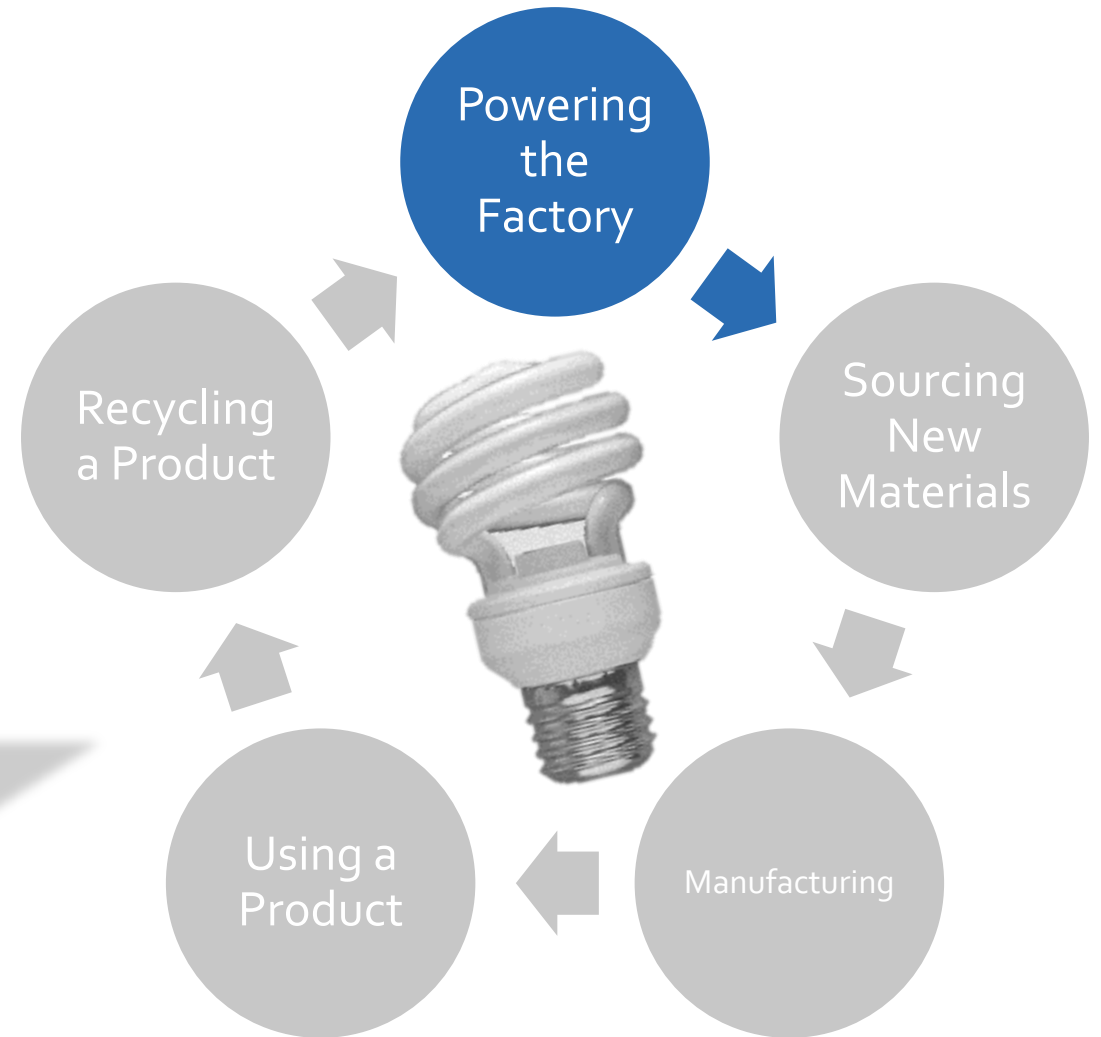


Switch on the Savings

Our warehouse is Energy Star rated and equipped with sensor-activated lighting.



Our fleet is diesel energy-efficient with vehicles getting an average 42-43 MPG.



Bridging the Gap Between Chemistry & Sustainability



- **Waste Disposal**
Over 65% of our waste is recycled, rather than landfilled
Over 250 tons of materials recycled annually
Recycling Program for production, office and employee waste
- **Sustainable Packaging**
Save 60 tons of virgin plastic resin annually through use of a lower weight plastic container
- **Estimated environmental savings based on one year for corrugated cardboard production**
Trees conserved -14,185
GHG conserved - 1087 metric tons
Energy conserved - 7444 million BTUs
Water conserved - 5,840,800 gallons
Wastewater creation avoided -7,429,929 gallons
Landfill space saved - 2754 cubic yards





“Everything In Cleaning Supplies”

665 New Britain Avenue, Newington, CT ▪ 1-800-818-0531 ▪ www.ccsupplies.com



Diversity vendors partnering and creating solutions that work.
Our presentation was prepared by Jantris Marketing Services, LLC – A Certified Minority Business Enterprise

