

DEEP Technical Session, November 21, 2024



CT 2025-2027 Conservation & Load Management Plan

PROUD SPONSORS OF



Agenda

Process and Plan Priorities



Residential Programs



Commercial & Industrial Programs



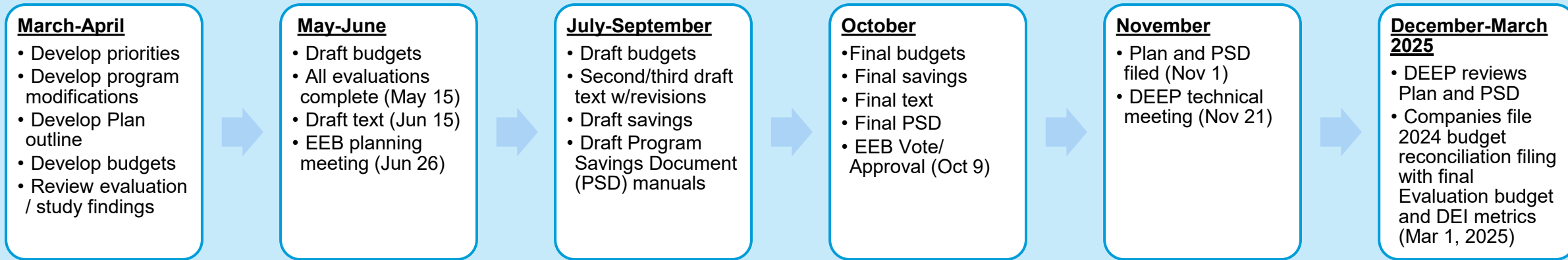
Education, Workforce and Community
Outreach



Revenue, Budget, Savings, and PMIs



Developing 2025-2027 C&LM Plan



Date	
March 26, 2024 and April 3, 2024	Public Input Sessions and Request for Written Comments on C&LM Plan Priorities
May 14, 2024	Public Input Session and Request for Written Comments on C&LM Plan Outline
July 15, 2024	Request for Written Comments on First Draft of the C&LM Plan (v. 06/21/24)
September 4, 2024	Public Input Session and Request for Written Comments on Second Draft of the C&LM Plan (v. 08/07/24)
September 26, 2024, AM/PM sessions	Public Input Session and Request for Written Comments on Third Draft of the C&LM Plan (v. 09/05/24)

2025-2027 Plan Savings and Benefits

Every \$1 invested in EE results in \$3.30 in lifetime benefits

Year	Budgets (\$000)			Annual Savings							Lifetime Savings		
	Electric	Natural Gas	Total	Electric (GWh)*	Peak (MW)**	Natural Gas (MMcf)	Oil (gallons)	Propane (gallons)	Annual Savings (MMBtus)***	CO ₂ Emissions (tons)	Lifetime Benefit (\$000)	Lifetime Savings (MMBtus)***	Lifetime CO ₂ e Metric Tons
2025	\$181,052	\$53,285	\$234,337	83	92	449	1,416,137	600,212	1.0	91,321	\$794,661	13.6	1,110,469
2026	\$180,741	\$53,485	\$234,226	76	95	447	1,408,822	594,614	1.0	87,481	\$782,676	13.0	1,053,740
2027	\$183,686	\$53,655	\$237,342	74	103	454	1,443,160	603,602	1.0	88,413	\$776,387	13.1	1,048,505
Total	\$545,479	\$160,425	\$705,904	233	290	1,349	4,268,119	1,798,428	3.0	267,215	\$2,353,724	39.7	3,212,714

Decarbonization, equitable access, and energy affordability are Plan priorities

Decarbonization

- Energy efficiency, demand response, and other sustainable efforts that reduce greenhouse gas emissions from the building sector

Equitable Access

- Ensure benefits of energy efficiency are distributed equitably across the state, market segments, communities, neighborhoods, and customer types

Energy Affordability

- Energy efficiency provides a long-term solution to high energy burdens and can help reduce energy usage in households and businesses

Decarbonization

Energy efficiency, demand response, and other sustainable efforts that reduce greenhouse gas emissions from the building sector

Residential	Commercial & Industrial	Education, Workforce & Community Outreach
- Promote the “find a participating contractor” tool to help customers choose a qualified installer for heat pumps (Heat Pump Installers Network (HPIN), Insulation Installer Network (CTIIN), and Advanced Duct Sealing Network (ADSN)) - Promote existing homes’ weatherization efforts through Home Energy Solutions (HES)/HES-Income Eligible programs - Maintain all-electric and sustainable building practices to new construction market actors - Expand active demand response (ADR) offerings including smart thermostats and air conditioning load control - Maintain Qualified Products List (QPL) to standardize efficiency and qualifying criteria for heat pump technologies in Northeast - Maintain qualified installer networks (i.e., HPIN, CTIIN, and ADSN) - Track greenhouse gas (GHG) emission reductions for Residential Portfolio	- Progress to all-electric and sustainable building practices - Enhance weatherization efforts for commercial and municipal buildings - Expand the support of ADR offerings including smart thermostats, air conditioner load control, lighting/dimming, and industrial load shifting - Maintain/ leverage qualified installer networks (i.e., HPIN, CTIIN, and ADSN) - Maintain QPL to standardize efficiency and qualifying criteria for heat pump technologies in Northeast - Track GHG emission reductions for C&I Portfolio	- Use Green Sustainable Technical Education Program (Green STEP) to leverage manufacturer and distributor education and training efforts to promote heat pump technologies - Require new E-Houses (on-site learning laboratories at technical schools) to be built without fossil fuels and to include decarbonization and high-performance design components - Focus trainings on existing and emerging decarbonization-related topics in coordination with C&LM programs - Educate Community Partnership Initiative participants and communities regarding the advantages of C&LM program participation

Equitable Access

Ensure benefits of energy efficiency are distributed equitably across the state, market segments, communities, neighborhoods, and customer types

Residential	Commercial & Industrial	Education, Workforce & Community Outreach
• Reach customers in environmental justice communities (EJCs) • Create equitable access for customers to choose qualified installers from the HPIN, CTIIN, and ADSN • Market to customers in non-English languages to increase audience engagement • Continue working with EEB's diversity, equity and inclusion (DEI) consultant to help modify and refocus programs with an equitable access lens • Include extra weighting for certified minority/women/veteran-owned businesses when evaluating/scoring competitive vendor proposals	• Reach microbusinesses and nonprofits • Create tailored Large C&I Retrofit solutions for new market sectors including controlled environment agriculture, clean water and wastewater facilities, nonprofits, and K-12 schools • Support accessibility to program information for customers in EJCs and in neighborhoods and communities where business owners and property managers do not speak English • Continue working with EEB's DEI consultant to help modify and refocus programs with an equitable access lens • Include extra weighting for certified minority/women/veteran-owned businesses when evaluating/scoring competitive vendor proposals	• Reach customers in EJCs through the Community Partnership Initiative application process • Implement a rolling Community Grants process to provide more statewide resources and support. • Support increased Green STEP certifications and participation by offering more After School and Summer Energy Training programs in environmental justice communities and with non-technical high schools • Ensure trainings are accessible to diverse participants and be responsive to demographic data captured via pre- and post-training surveys. • Ensure 50 percent of the Energize CT Energy in Action mobile exhibit's school tours and community events are in EJCs

Energy Affordability

Energy efficiency provides a long-term solution to high energy burdens and can help reduce energy usage in households and businesses

Residential	Commercial & Industrial	Education, Workforce & Community Outreach
• Implement an HES Moderate-Income offering to coordinate with IRA programs • Leverage funding from federal and state grant programs (Low-Income Heating Energy Assistance Program (LIHEAP), American Rescue Plan Act (ARPA), US Department of Energy's (DOE) Weatherization Assistance Program (WAP), Residential Energy Preparation Services (REPS), and Inflation Reduction Act (IRA) rebates and tax incentives) • Support distributors in stocking/sale of efficient equipment • Enhance and deploy web-based resources to educate customers about low-carbon technologies, high efficiency products, and ADR offerings • Promote ADR as part of energy efficiency offers • Drive awareness of and provide resources for federal tax credits and IRA rebates	• Enhance promotion of existing loan products, such as CPACE, SBEA Loan, Municipal Loan, and C&I third-party options, to support long-term investments that provide immediate energy savings with little/no upfront capital costs. • Support alternative incentive structures for various market sectors and technologies • Conduct additional education and outreach to businesses to increase participation in energy efficiency and ADR across market segments and customer classes • Continue outreach to renters, including to landlords and property management firms. • Promote ADR as part of energy efficiency offers • Drive awareness of and provide federal tax credits and IRA rebates	• Provide energy efficiency workshops to schools and community-based organizations to help educate students and educators on various careers/paths in energy efficiency available to students • Support community outreach through the Community Partnership Initiative to increase C&LM program participation by residential and small business customers in environmental justice communities • Educate Community Partnership Initiative grantees to drive awareness of C&LM programs and process



2025-2027 Residential Programs

Retail Products

**HVAC and Water
Heating
Equipment**

**Residential New
Construction**

**Behavioral
Strategies
(Avangrid only)**

**Home Energy
SolutionsSM (HES)**

**Home Energy
Solutions-Income
Eligible (HES-IE)**

**Multifamily
Initiative**

**Residential
Active Demand
Response**

**Residential
Financing**

Retail Products

2025-2027 Planned Results

No. of Products (appliances)	216,868
Total Program Lifetime Savings (MMBtu)	737,564
Lifetime CO ₂ e Emissions Reduced (tons)	130,659
Total Program Lifetime Benefits (\$000)	48,246
Total Program Costs (\$000)	7,102

Delivered through three program initiatives:

- **ENERGY STAR Retail Products Platform (ESRPP)**, midstream retail platform for appliances/electronics
- **Online Marketplace**, e-commerce platform for the purchase of small appliances and smart thermostats
- **Downstream rebates**, submitted via online portal, email, or mail

2025-2027 planned products

Advanced power strips, advanced air purifiers and room air purifiers, clothes washers and dryers, heat pump clothes dryers, induction cooktops, variable speed pool pumps, refrigerators and freezers, room air conditioners, smart thermostats

HVAC and Water Heating Equipment

2025-2027 Planned Results

No. of Units (HVAC /Water Heating Equipment)	144,180
No. of Heat Pumps (included above)	25,834
Total Program Lifetime Savings (MMBtu)	9,851,239
Lifetime CO ₂ e Emissions Reduced (tons)	708,521
Total Program Lifetime Benefits (\$000)	423,858
Total Program Costs (\$000)	64,285

Delivered through two program pathways:

- Midstream Incentives/Retail Instant Rebates
- Downstream Incentives

2025-2027 Plan

- No incentives for fossil fuel combustion equipment will be offered
- Continue reservation step for customers who are installing heat pump (HP) technologies for space conditioning
- New measures: air-to-water/small ducted high velocity HPs
- Continue supporting HPIN, maintain QPL for space conditioning HPs
- Continue offering HP training courses
- Coordinate with IRA Home Electrification and Appliance Rebates (HEAR) program and New England Heat Pump Accelerator Coalition to leverage funding

Residential New Construction

2025-2027 Planned Results (RNC Single Family)

No. of Homes	744
Total Program Lifetime Savings (MMBtu)	440,442
Lifetime CO2e Emissions Reduced (tons)	23,680
Total Program Lifetime Benefits (\$000)	19,249
Total Program Incentives (\$000)	3,273

2025-2027 Planned Results (RNC Multifamily)

No. of Homes	7,137
Total Program Lifetime Savings (MMBtu)	1,639,693
Lifetime CO2e Emissions Reduced (tons)	76,872
Total Program Lifetime Benefits (\$000)	50,349
Total Program Incentives (\$000)	14,445

All-electric program uses a three-tiered performance-based incentive structure based on Home Energy Rating System (HERS) Index

2025-2027 Plan

- Explore adoption of ENERGY STAR NextGen certification, incorporates leading-edge efficient electric technologies and EV charging capabilities
- May offer additional incentives (adders) for higher efficiency space conditioning systems, focus on Consortium for Energy Efficiency and ENERGY STAR standards
- Offer continued support for affordable housing through enhanced incentive offerings, subsidized technical support, or a combination of other methods
- New methodology will be used to capture fuel switch savings through program will improve program cost effectiveness and drive participation
- Continue bonus certification tracks

HES/HES-IE Single Family

2025-2027 Planned Results (HES Single Family)

No. of Homes Served	47,874
Total Program Lifetime Savings (MMBtu)	4,594,047
Lifetime CO ₂ e Emissions Reduced (tons)	347,654
Total Program Lifetime Benefits (\$000)	197,607
Total Program Incentive Costs (\$000)	78,232

2025-2027 Planned Results (HES-IE Single Family)

No. of Homes Served	19,886
Total Program Lifetime Savings (MMBtu)	3,762,644
Lifetime CO ₂ e Emissions Reduced (tons)	222,613
Total Program Lifetime Benefits (\$000)	132,290
Total Program Incentive Costs (\$000)	68,394

Single-family home performance services (1-4 units) provide:

- **Direct-install services:** Health and safety assessment, home energy data collection, air sealing, duct sealing, water-saving measures, DOE Home Energy Score, and kitchen table wrap-up
- **Add-on measures:** insulation, advanced duct sealing (ADS) (for HES and HES-IE)
- **For qualifying replacements:** HVAC equipment, Clean, Tune, and Test or systems repair (if needed), water heating equipment, smart thermostats, windows, and appliances (HES-IE)

HES/HES-IE Single Family

2025-2027 Plan

- Introduce HES Moderate-Income offer (households above 60% SMI and below 80% AMI) to help customers qualify for IRA rebates and additional C&LM incentives (increase of 170K customers statewide)
- Integrate IRA HEAR and HER rebate offerings to low- and moderate-income customers
- Support of state's 80% weatherization goal by 2030
- Offer insulation rebates only through CTIIN contractors
- Offer ADS rebates/incentives only through ADSN contractors
- Continue coordination with REPS program to address weatherization barriers in low-income households
- Work closely with DEEP and CT Weatherization Assistance Partnership (WAP) Subgrantees to braid funding
- Continue Insulation Boot Camp
- Continue HES-IE measure cap on single-family HP incentives

HES/HES-IE Multifamily Initiative

2025-2027 Planned Results (HES Multifamily)

No. of Units Served	16,543
Total Program Lifetime Savings (MMBtu)	1,097,658
Lifetime CO ₂ e Emissions Reduced (tons)	61,620
Total Program Lifetime Benefits (\$000)	27,154
Total Program Incentive Costs (\$000)	9,195

2025-2027 Planned Results (HES-IE Multifamily)

No. of Units Served	37,866
Total Program Lifetime Savings (MMBtu)	2,118,844
Lifetime CO ₂ e Emissions Reduced (tons)	112,503
Total Program Lifetime Benefits (\$000)	46,943
Total Program Incentive Costs (\$000)	21,295

Initiative serves multifamily properties (5+ dwelling units) and incorporates (1) programmatic elements of HES/HES-IE for dwelling unit upgrades with (2) C&I Portfolio program measures for common area upgrades

- **Eligibility:** Open to market-rate and income eligible customers
- Tenant-occupied areas received HES/HES-IE direct-install measures and add-on measures of appliances, HVAC and water heating equipment and controls, insulation, connected smart thermostats, windows, and custom measures
- Exterior and common areas eligible for lighting fixtures and lighting controls (through C&I programs)

HES/HES-IE Multifamily Initiative

2025-2027 Plan

- Provide incentive for central HPWHs
- Coordinate with strategic partner organizations and groups who have existing relationships and networks with multifamily property owners, affordable housing groups, housing authorities, property mgmt. firms, and condo/neighborhood associations
- Coordinate outreach efforts with Community Partnership Initiative
- Work with CHFA and HUD to braid C&LM incentives and with DEEP on HB 5524 Bonding Bill to retrofit multifamily properties in EJC's
- Integrate IRA HEAR and HER rebate offerings to low- and moderate-income customers

Home Energy Reports (UI, CNG, and SCG only)

2025-2027 Planned Results

No. of Homes Served	424,279
Total Program Lifetime Savings (MMBtu)	386,230
Lifetime CO2e Emissions Reduced (tons)	26,528
Total Program Lifetime Benefits (\$000)	12,095
Total Program Costs (\$000)	4,598

Randomized Control Trial design program based on behavioral-based savings through connected customer experience using paper/electronic Home Energy Reports

- Uses AMI data, combined with demographic and customer-specific data, to give customers insight into how they use energy and how to make better choices

2025-2027 Plan

- Expand program by adding lower energy users and homes larger than 2,000 sq. ft. to current pool of higher energy users in households ranging from 500-2,000 sq. ft.
- Track low-income and EJC participation

Residential Active Demand Response

2025-2027 Planned Results

Total No. of Units Enrolled in 2027	60,634
Summer kW Peak Demand Reduction	97,530
Total Program Lifetime Benefits (\$000)	26,844
Total Program Costs (\$000)	16,291

ADR programs require customers to take discrete actions to reduce their electrical or gas (Avangrid only) load for a specified period

2025-2027 Plan

- Planning for growth in # of enrolled/participating customers
- Bring Your Own Thermostat (ES) and Summer Savers Rewards (UI) programs call events for enrolled thermostats to shift temperature up/down
- Residential Direct Load Control targets all CNG and SCG residential customers on Rate RSH, smart thermostat
- ES will continue to administer ConnectedSolutions program (battery storage) for existing customers only if they choose to not enroll in PURA's Energy Storage Solutions (ESS) program

Residential Financing

Micro Loan

Energy
Conservation
Loan

Smart-E Loan

Landlord Loan

Navigator Pre-
Development
Energy Loan

Low Income
Multifamily
Energy (LIME)

Health and
Safety
Revolving Loan
Fund

Municipal Loan
for Public
Housing
Authorities

Multifamily
Commercial
Loan

Energize CT Heat Loan sunsets on December 31, 2024



2025-2027 C&I Programs

**Energy
Conscious
Blueprint**

**Energy
Opportunities**

**Small Business
Energy
Advantage**

**Business &
Energy
Sustainability**

**C&I Active
Demand
Response**

C&I Financing

Energy Conscious Blueprint

2025-2027 Planned Results

Number of Customers Served	4,144
Total Program Lifetime Savings (MMBtu)	5,954,672
Lifetime CO2e Emissions Reduced (tons)	471,349
Total Program Lifetime Benefits (\$000)	245,710
Total Program Costs (\$000)	79,762

Program has two components:

- **New construction / major renovation.** Four-pathway offering:
 - Path 1: Net Zero / Deep Energy Savings
 - Path 2: Whole Building Energy Use Intensity Reduction
 - Path 3: High Performance Buildings
 - Path 4: Systems
- **Equipment replacement / new equipment.** Program targets all end-of-life equipment replacement projects and provides rebates for old, inefficient HVAC systems, electric commercial kitchen / lab equipment

Energy Conscious Blueprint

2025-2027 Plan

- Require new building/major renovation Path 1 projects be fully electric to participate
- Offer tailored solutions for controlled environment agriculture sector
- Continue to align program with DOE's Grid Interactive Buildings Initiative

Investigate:

- Low/negative embodied carbon new construction practices
- Incentives for low-Global Warming Potential alternative/natural refrigerants in commercial A/C and compressors
- Express rebates for packaged terminal HPs, air-to-water HPs, high efficiency condensing unit for refrigeration, heat recovery ventilators/energy recovery ventilators, demand-controlled ventilators, contact toasters, radiant toasters, soup wells, steam tables, and holding bins

Energy Opportunities

2025-2027 Planned Results

Number of Customers Served	2,567
Total Program Lifetime Savings (MMBtu)	5,677,647
Lifetime CO ₂ e Emissions Reduced (tons)	734,822
Total Program Lifetime Benefits (\$000)	307,322
Total Program Costs (\$000)	119,913

Umbrella initiative provides incentives and technical assistance to encourage C&I customers to replace functioning equipment with high efficiency units.

Program includes:

- Express rebates
- Early Retirement offering
- Southern New England-Industrial Assessment Center
- Midstream incentives

Energy Opportunities

2025-2027 Plan

- Investigate offerings for clean water/wastewater facilities, controlled environment agriculture, K-12 schools, and nonprofits
- Phase out of non-controlled lighting over term, ramp up controls training and apply best practices
- Design offering for multi-year Deep Energy Retrofit program
- Explore other administrator/utility approaches to weatherization to determine CT's approach
- Explore creation of Energy Manager role
- No incentives for fossil fuel combustion heating, hot water, and kitchen equipment
- Investigate GHG reduction measures like refrigerant leak detection, systems that use natural/low GHG refrigerants
- Explore increasing municipal financing support for indoor air quality improvement projects
- Explore creating a Micro Municipality program
- Increase partnerships with state and municipal organizations (CCM, COST, and various COGs)

Small Business Energy Advantage

2025-2027 Planned Results

Number of Customers Served	31,093
Total Program Lifetime Savings (MMBtu)	1,968,018
Lifetime CO ₂ e Emissions Reduced (tons)	194,603
Total Program Lifetime Benefits (\$000)	103,963
Total Program Costs (\$000)	37,333

Provides turnkey demand-side management services for small C&I customers. Program includes:

- SBEA , turnkey program provides no-cost energy assessment, comprehensive EE projects, and on-bill financing
- Microbusiness offer (in EJC's), provides incentives, turnkey solutions, and financing
- Small Manufacturer Initiative, bundles C&I industrial programs into comprehensive package

Small Business Energy Advantage

2025-2027 Plan

- Enhance building electrification readiness by improving building envelopes with insulation and air sealing to reduce energy needed for heating and cooling. This prepares building for high efficiency electrification technologies such as HPs
- Provide enhanced support to microbusinesses located in and serving EJC's, promote program through Community Partnership Initiative and Main Streets Initiative

Business & Energy Sustainability

2025-2027 Planned Results

Number of Customers Served	481
Total Program Lifetime Savings (MMBtu)	1,469,550
Lifetime CO2e Emissions Reduced (tons)	101,292
Total Program Lifetime Benefits (\$000)	51,142
Total Program Costs (\$000)	14,553

Sustainable services platform that focuses on helping customers make continuous improvements in the day-to-day operations of their business/facility.

Platform includes:

- Strategic Energy Management (SEM), traditional and virtual
- Commissioning (Monitoring-based, Retro-commissioning, and Virtual)
- Energy Utilization Assessments (EUAs)
- Operations & Maintenance Services (O&M)
- PRIME (Process Reengineering Increased Manufacturing Efficiency)
- Benchmarking Initiative

Business & Energy Sustainability

2025-2027 Plan

- Explore savings potential of remediating refrigerant leaks caused by normal wear and tear on refrigeration systems, opportunity will be evaluated based solely on GHG savings
- Support integration of carbon management practices into SEM offerings
- Explore adding more O&M measures
- Ramp up Commissioning offerings, including more Monitoring-based commissioning and providing expedited Retro-commissioning offer for medium-sized facilities

C&I Active Demand Response

2025-2027 Planned Results

Total Number of Units Enrolled in 2027	560
Summer kW Peak Demand Reduction	137,903
Total Program Lifetime Benefits (\$000)	34,899
Total Program Costs (\$000)	11,983

C&I ADR programs reduce peak electric demand on the grid by incentivizing brief reductions in customer electric load during targeted periods of high system demand

Eversource C&I ADR: *Targeted Dispatch* (HVAC adjustments, process changes), *Daily Dispatch* (batteries, thermal storage), and *Small and Medium-sized Businesses* (HVAC and Smart Thermostat adjustments)

UI C&I ADR: *C&I Auto Demand Response* (lower energy usage/shift demand to another time), *C&I Gas ADR Pilot* (DR strategies like voluntary gas load curtailment, pre-heating space), and *Smart Savers Rewards* (BYOT offering for small business customers to enroll connected smart thermostats)

C&I Active Demand Response

2025-2027 Plan

- Planning for growth in # of enrolled/participating customers
- No support for fossil fuel generators through ES ADR Daily Dispatch or Targeted Dispatch offerings
- Explore claiming carbon savings
- Better integration between C&I ADR and other C&I programs
- Offer higher annual incentive for small and medium-sized businesses (Eversource: higher thermostat-based incentive)
- ES will continue to administer ConnectedSolutions program (battery storage) for existing customers only, encourage customers to enroll in PURA's ESS program

C&I Financing

2025-2027 C&I financing

- Small Business Loan
- Municipal Loan (municipalities and State)
- Commercial & Industrial Loan
- C-PACE
- CT Hospital Association Trust, Inc.



2025-2027

Education, Workforce Development, and Community Outreach

K-12 Education

Program offers

- **eesmarts** (energy efficiency curriculum)
 - In-class and large assembly presentations
 - Professional development workshops for educators
 - Career workshops for students and educators
 - Annual student contest
- Career/technical trainings through Green STEP (Sustainable Technical Education Program)
- E-Houses—onsite learning laboratories

2025-2027 Plan

- Increase Green STEP certifications and participation by offering more After School and Summer Energy Training programs
- Increase in-class program offerings and professional development workshops
- Support E-Houses constructed without fossil fuels

Workforce Development

Provides current and future Connecticut energy efficiency workforce with the training, networking, and resources needed for employment and economic advancement

2025-2027 Plan

- Continue to implement 2023-2027 Workforce Development Strategy
- Focusing on three main goals
 - Goal 1: Enhance Workforce Proficiency
 - Goal 2: Support Access to introductory Courses
 - Goal 3; Sustain Workforce Engagement
- Training goals include number of trainings (in-person, webinars, etc.) and institution of pre/post-training surveys and survey response rates

Community Outreach

Community Outreach programs educate the public regarding C&LM programs and their benefits and include:

- Community Partnership Initiative (Partnership)
- Community Grants
- Energize CT Energy in Action Mobile Exhibit

2025-2027 Plan

- Explore moving a regional approach or collaborating with community coalitions for Partnership application rounds
- Increased collaboration with C&LM programs
- Establish Community Grants application process for groups/municipalities not participating in Partnership rounds
- Explore additional mobile exhibit to expand outreach efforts in EJC's and across state. Two options:
 - Maintain one exhibit, use for K-12/community events
 - Have two exhibits (one for K-12 events, one for community events)



Revenue, Budget, and Savings Tables

2025 Revenues/Budget

Electric

\$181.1M

- Res - \$76.7M
- C&I - \$69.5M

Natural Gas

\$53.4M

- Res - \$28.4M
- C&I - \$16.6

Total

\$234.4M

- Res - \$105.1
- C&I - \$86.1

2024-2027 Electric Revenues

ES CT Electric/UI EE REVENUES	2024 Eversource CT Electric Revenues 03/01/2024	2024 UI Revenues 03/01/2024	2024 Eversource CT Electric/UI Total 3/1/2024	2025 Eversource CT Electric Revenues 11/01/2024	2025 UI Revenues 11/01/2024	2025 Eversource CT Electric/UI Total 11/01/2024
ISO-NE Forward Capacity Market Revenues**	\$12,757,641	\$2,757,199	\$15,514,840	\$12,500,000	\$2,669,997	\$15,169,997
Class III Renewable Energy Credits	\$0	\$0	\$0	\$0	\$0	\$0
RGGI*	\$23,353,542	\$5,838,386	\$29,191,928	\$23,937,381	\$5,984,345	\$29,921,726
CAM (Net of Gross Receipts Tax)	\$109,629,711	\$26,446,038	\$136,075,749	\$109,682,175	\$26,277,694	\$135,959,869
Prior Period Over/(Under) Collections	\$17,397,000	\$4,914,386	\$22,311,386	\$0	\$0	\$0
Prior Period Under/(Over) Budget	(\$22,357,178)	\$1,266,034	(\$21,091,144)	\$0	\$0	\$0
Estimated Interest Due to Company/ Other Revenues - ARPA	\$5,600,000	\$1,400,000	\$7,000,000	\$0	\$0	\$0
Total - EE Revenues	\$146,380,716	\$42,622,043	\$189,002,759	\$146,119,556	\$34,932,036	\$181,051,592
ES CT Electric/UI EE REVENUES	2026 Eversource CT Electric Revenues 11/01/2024	2026 UI Revenues 11/01/2024	2026 Eversource CT Electric/UI Total 11/01/2024	2027 Eversource CT Electric Revenues 11/01/2024	2027 UI Revenues 11/01/2024	2027 Eversource CT Electric/UI Total 11/01/2024
ISO-NE Forward Capacity Market Revenues**	\$11,566,917	\$2,374,122	\$13,941,039	\$12,464,916	\$2,863,698	\$15,328,614
RGGI*	\$24,535,815	\$6,133,954	\$30,669,769	\$25,149,211	\$6,287,303	\$31,436,514
CAM (Net of Gross Receipts Tax)	\$109,996,049	\$26,134,084	\$136,130,133	\$110,866,849	\$26,055,043	\$136,921,892
Prior Period Over/(Under) Collections	\$0	\$0	\$0	\$0	\$0	\$0
Prior Period Under/(Over) Budget	\$0	\$0	\$0	\$0	\$0	\$0
Estimated Interest Due to Company/ Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0
Total - EE Revenues	\$146,098,781	\$34,642,160	\$180,740,941	\$148,480,976	\$35,206,044	\$183,687,020

*RGGI Budget is based on calculation by Companies and DEEP

**EE FCM Payment Rates are: FCA-14-\$2.00/kW-month, FCA-15-\$2.61/kW-month, FCA-16-\$2.59/kW-month, FCA-17-\$2.59/kW-month, and FCA-18-\$3.58/kW-month

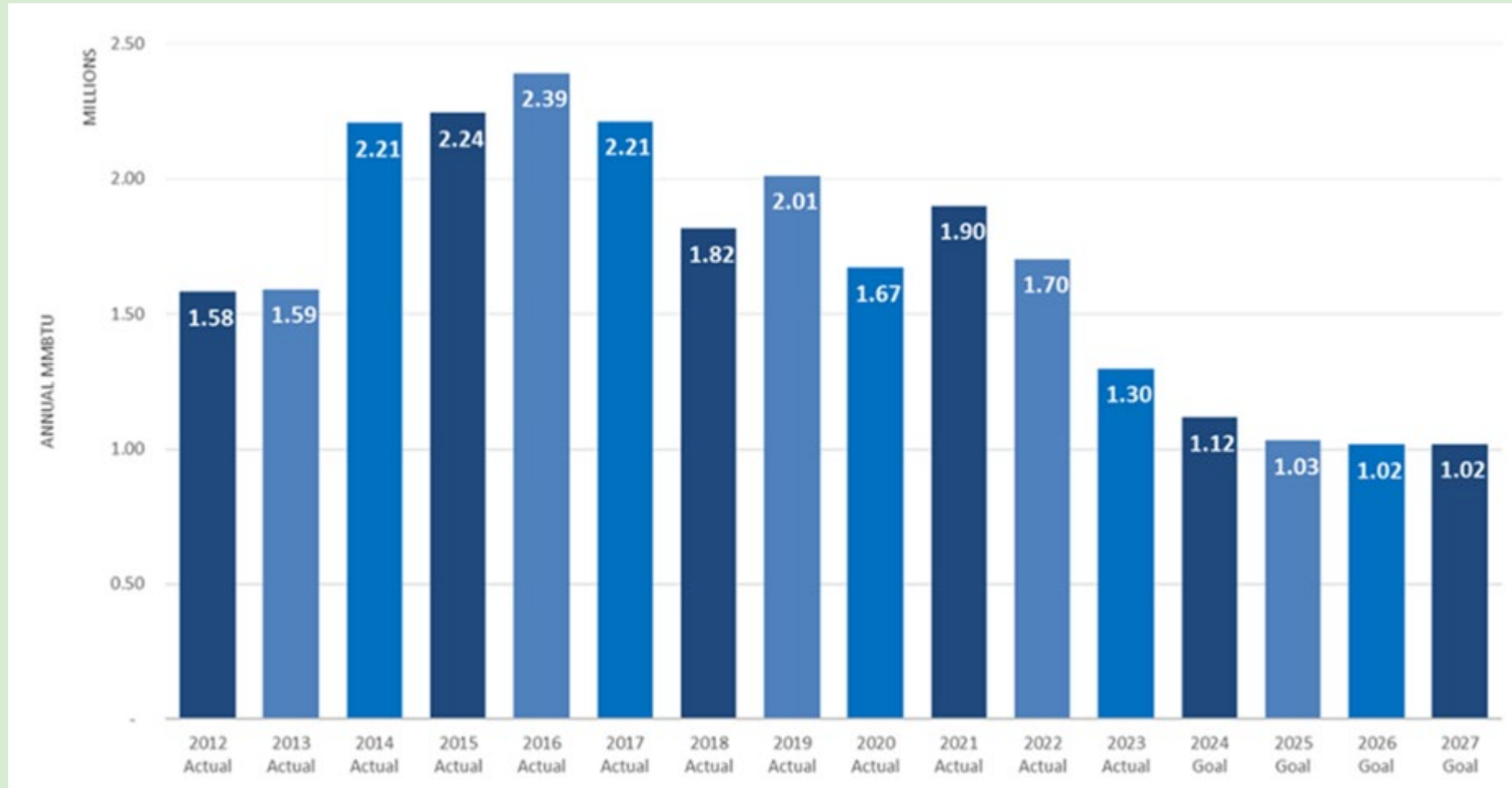
2024-2027 Natural Gas Revenues

	<u>2024</u> Eversource CT Gas	<u>2024</u> CNG	<u>2024</u> SCG	<u>2024</u> Combined Eversource CT Gas/CNG/SCG Total	<u>2025</u> Eversource CT Gas	<u>2025</u> CNG	<u>2025</u> SCG	<u>2025</u> Combined Eversource CT Gas/CNG/SCG Total
Natural Gas EE Revenues	Revenues 03/01/2024	Revenues 03/01/2024	Revenues 03/01/2024	Revenues 03/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024
Conservation Adjustment Mechanism	\$23,562,935	\$15,346,501	\$14,215,032	\$53,124,468	\$23,693,580	\$15,406,335	\$14,185,270	\$53,285,185
Prior Period Over/(Under) Collections	(\$3,580,849)	(\$2,045,651)	(\$1,493,586)	(\$7,120,086)	\$0	\$0	\$0	\$0
Prior Period Under/(Over) Budget	\$4,956,906	\$1,628,228	\$4,801,506	\$11,386,640	\$0	\$0	\$0	\$0
Estimated Interest Due to Company/ Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$24,938,992	\$14,929,078	\$17,522,952	\$57,391,022	\$23,693,580	\$15,406,335	\$14,185,270	\$53,285,185

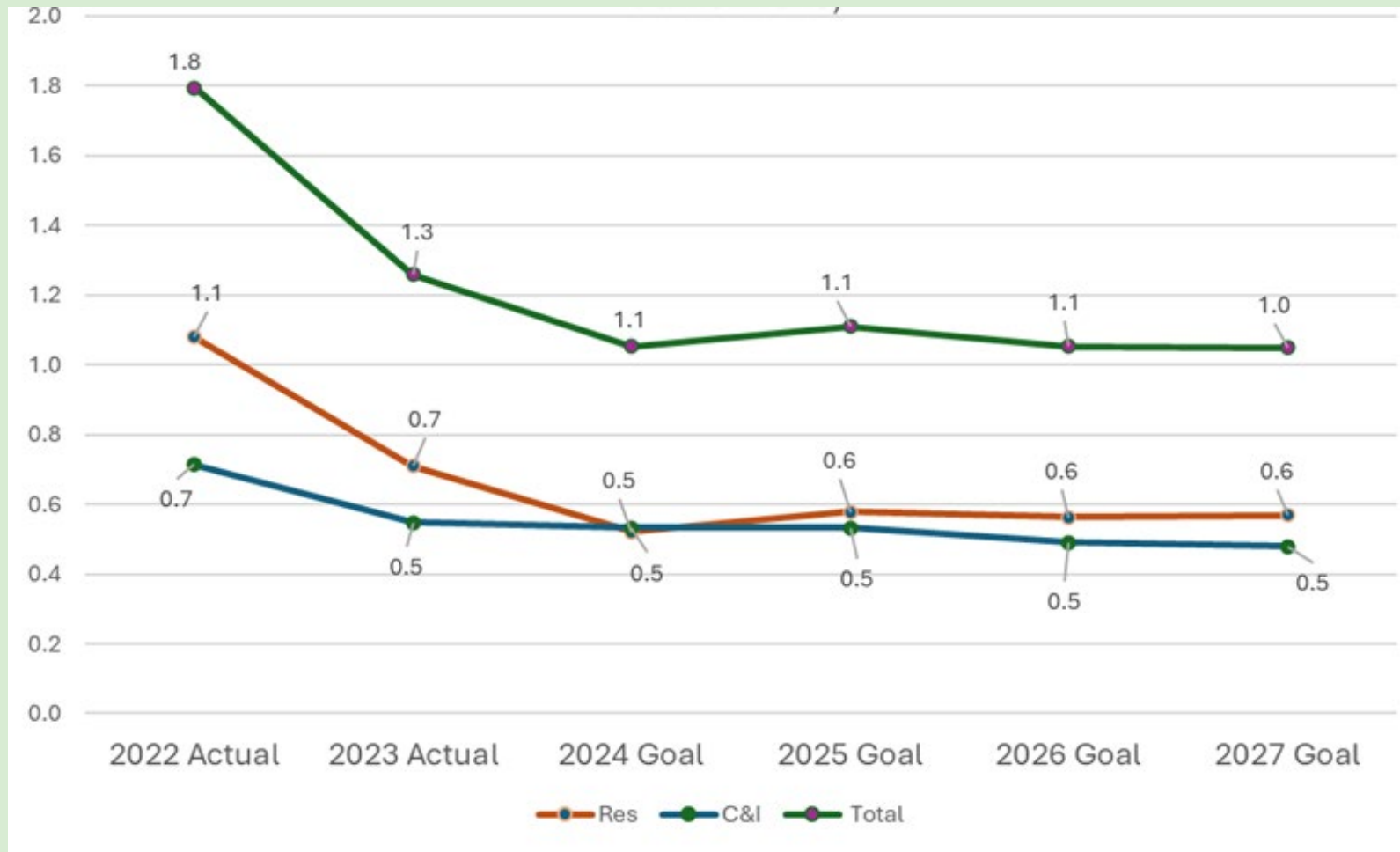
	<u>2026</u> Eversource CT Gas	<u>2026</u> CNG	<u>2026</u> SCG	<u>2026</u> Combined Eversource CT Gas/CNG/SCG Total	<u>2027</u> Eversource CT Gas	<u>2027</u> CNG	<u>2027</u> SCG	<u>2027</u> Combined Eversource CT Gas/CNG/SCG Total
Natural Gas EE Revenues	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024	Revenues 11/01/2024
Conservation Adjustment Mechanism	\$23,879,048	\$15,470,603	\$14,135,144	\$53,484,795	\$24,033,408	\$15,535,280	\$14,086,568	\$53,655,256
Prior Period Over/(Under) Collections	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Prior Period Under/(Over) Budget	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Estimated Interest Due to Company/ Other Revenues	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenues	\$23,879,048	\$15,470,603	\$14,135,144	\$53,484,795	\$24,033,408	\$15,535,280	\$14,086,568	\$53,655,256

All figures are net of GET. All Companies are decoupled

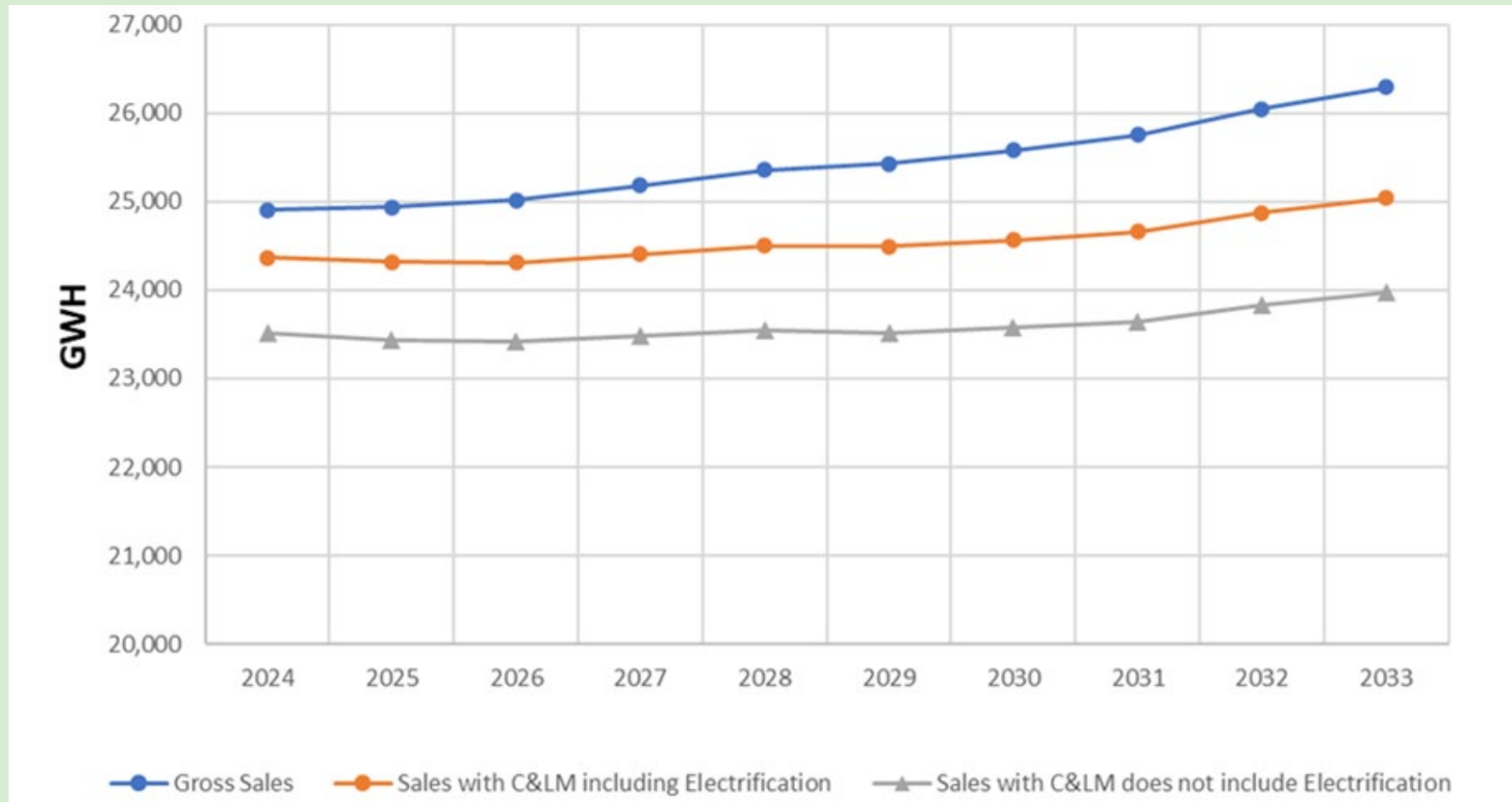
2020-2027 Annual MMBtu Savings



2022-2027 CO₂e Savings (in millions of tons)



Projected Electric Savings (GWh) 2024-2033



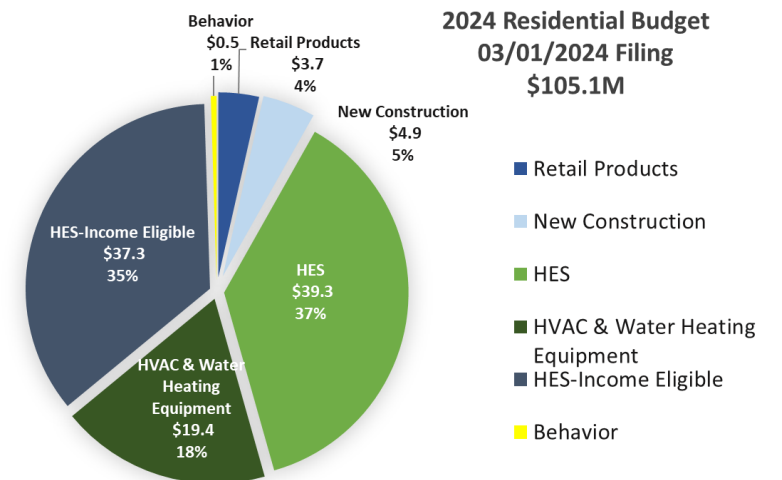
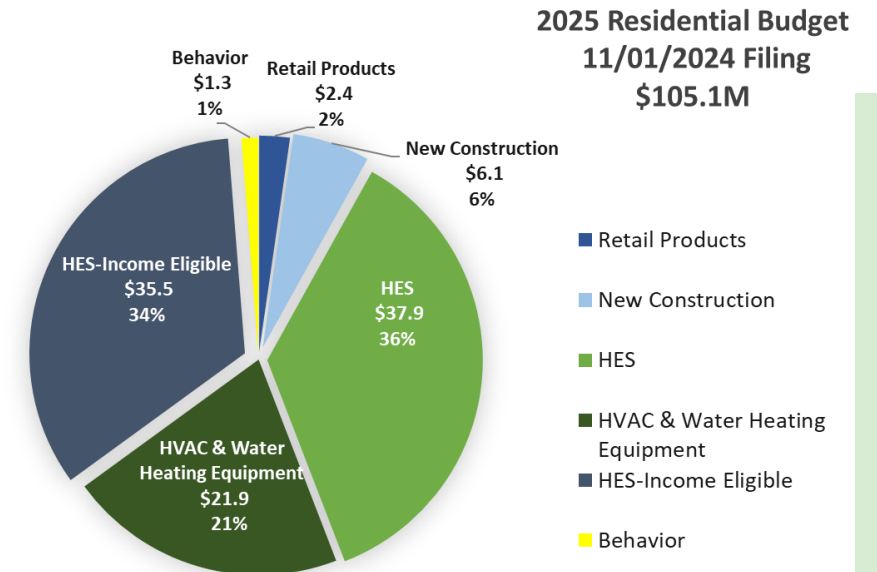
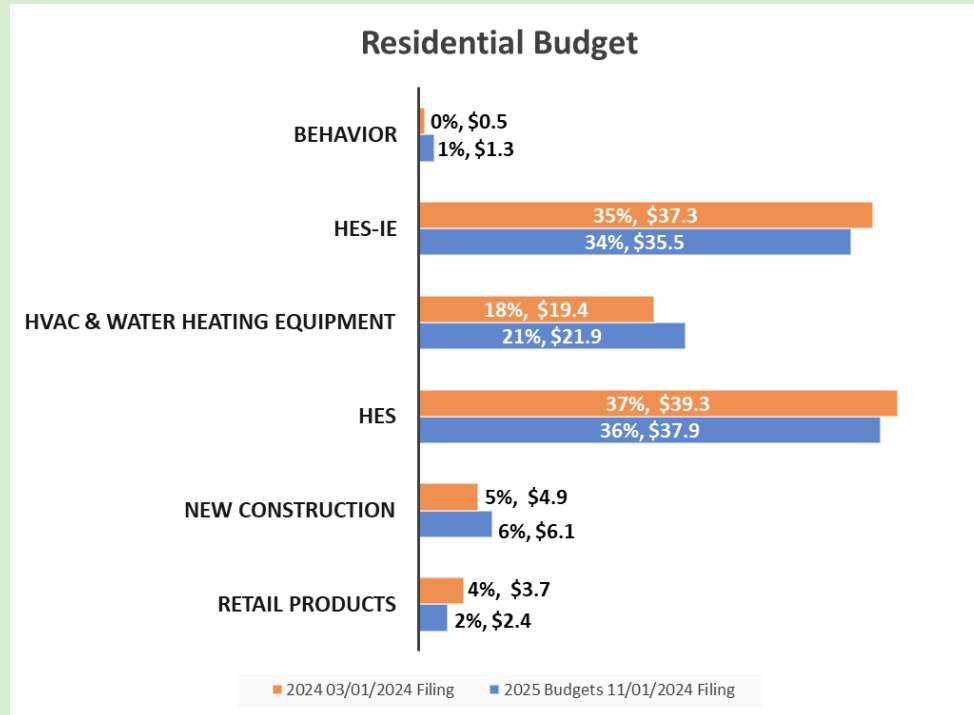
2025 Residential, C&I, and Load Response Budgets

Statewide EE Budget	2025 Eversource Electric Proposed Budget 11/01/2024	2025 UI Proposed Budget 11/01/2024	2025 Eversource Gas Proposed Budget 11/01/2024	2025 CNG Proposed Budget 11/01/2024	2025 SCG Proposed Budget 11/01/2024	2025 Statewide Combined Total 11/01/2024
RESIDENTIAL						
Residential Retail Products	\$1,554,614	\$848,646	\$0	\$0	\$0	\$2,403,261
Residential New Construction	\$4,394,708	\$915,540	\$320,815	\$404,995	\$46,616	\$6,082,674
Home Energy Solutions	\$22,396,649	\$4,174,356	\$4,243,521	\$3,559,573	\$3,550,809	\$37,924,908
HVAC & Water Heating Equipment	\$15,391,983	\$4,031,345	\$1,543,333	\$490,831	\$456,350	\$21,913,842
HES-Income Eligible	\$18,258,544	\$4,276,610	\$5,762,400	\$3,625,335	\$3,576,177	\$35,499,066
Residential Behavior	\$0	\$500,000	\$0	\$388,794	\$431,160	\$1,319,954
Subtotal: Residential Portfolio	\$61,996,498	\$14,746,497	\$11,870,070	\$8,469,528	\$8,061,112	\$105,143,705
COMMERCIAL & INDUSTRIAL						
Energy Conscious Blueprint	\$15,465,887	\$3,351,609	\$4,791,633	\$1,916,757	\$1,323,045	\$26,848,930
Energy Opportunities	\$27,283,895	\$7,240,330	\$3,453,270	\$1,138,246	\$1,069,250	\$40,184,991
Business & Energy Sustainability (O&M, RCx, PRIME, CSP/SEM)	\$2,500,000	\$849,972	\$694,366	\$582,455	\$548,489	\$5,175,283
Small Business	\$10,097,549	\$2,748,768	\$300,000	\$420,819	\$335,548	\$13,902,684
Subtotal: C&I Portfolio	\$55,347,330	\$14,190,679	\$9,239,269	\$4,058,277	\$3,276,332	\$86,111,888
OTHER - LOAD MANAGEMENT						
Residential ADR	\$4,121,119	\$866,512	\$0	\$471,904	\$517,284	\$5,976,819
C&I ADR	\$3,396,999	\$443,999	\$0	\$151,926	\$176,591	\$4,169,516
Subtotal: Load Management	\$7,518,119	\$1,310,511	\$0	\$623,830	\$693,875	\$10,146,335

2025 Education and Other Programs

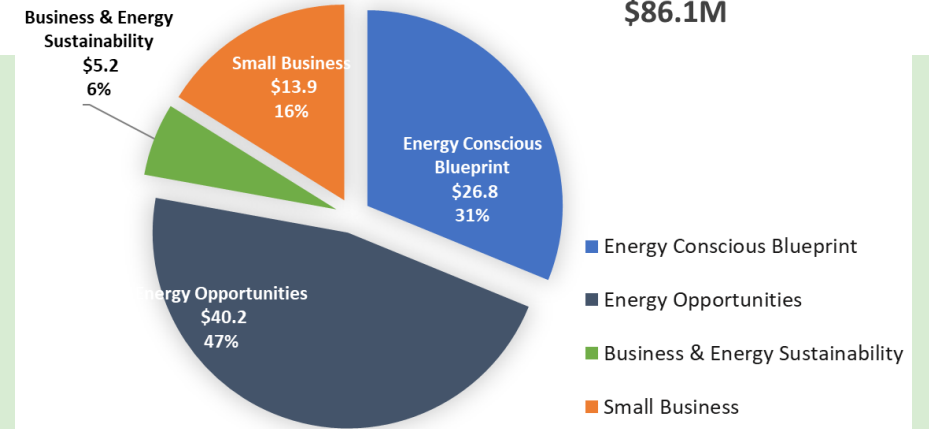
Statewide EE Budget	2025 Eversource Electric Proposed Budget 11/01/2024	2025 UI Proposed Budget 11/01/2024	2025 Eversource Gas Proposed Budget 11/01/2024	2025 CNG Proposed Budget 11/01/2024	2025 SCG Proposed Budget 11/01/2024	2025 Statewide Combined Total 11/01/2024
OTHER - EDUCATION & ENGAGEMENT						
Energy Education	\$1,382,402	\$320,328	\$143,999	\$143,999	\$143,999	\$2,134,728
Workforce Development	\$562,376	\$130,594	\$48,490	\$49,333	\$49,333	\$840,127
Community Outreach	\$1,038,690	\$248,174	\$100,010	\$100,010	\$100,010	\$1,586,894
Portfolio Manager/ Engagement Tool	\$400,000	\$93,220	\$70,000	\$50,000	\$50,000	\$663,220
Subtotal Education & Engagement	\$3,383,468	\$792,317	\$362,500	\$343,342	\$343,342	\$5,224,969
OTHER - PROGRAMS/REQUIREMENTS						
Residential Loan Program, (includes ECLF and OBR)	\$904,884	\$80,110	\$63,354	\$52,081	\$35,660	\$1,136,088
C&I Financing Support	\$1,500,000	\$32,984	\$89,572	\$20,000	\$30,000	\$1,672,556
RD&D	\$162,227	\$51,250	\$50,000	\$21,423	\$21,423	\$306,324
Subtotal: Programs/Requirements	\$2,567,111	\$164,344	\$202,926	\$93,504	\$87,084	\$3,114,968
OTHER - ADMINISTRATIVE & PLANNING						
Administration	\$902,597	\$184,413	\$150,933	\$224,020	\$219,846	\$1,681,809
Marketing Plan	\$430,380	\$119,721	\$40,100	\$41,005	\$31,005	\$662,212
Planning	\$909,413	\$198,769	\$122,974	\$118,103	\$85,689	\$1,434,949
EM&V	\$3,200,000	\$800,000	\$333,333	\$333,334	\$333,334	\$5,000,001
Evaluation Administrator	\$339,941	\$84,984	\$35,410	\$35,410	\$35,410	\$531,155
Information Technology	\$1,957,014	\$515,064	\$140,726	\$265,133	\$275,541	\$3,153,478
EEB Consultants	\$597,088	\$149,272	\$62,197	\$62,196	\$62,196	\$932,949
Audits - Financial and Operational	\$60,000	\$24,000	\$10,000	\$10,000	\$10,000	\$114,000
Subtotal: Admin/ Planning Expend.	\$8,396,433	\$2,076,222	\$895,673	\$1,089,202	\$1,053,021	\$13,510,552
Performance Mgmt. Incentive	\$6,910,597	\$1,651,467	\$1,123,142	\$728,651	\$670,505	\$11,084,362
TOTAL	\$146,119,556	\$34,932,036	\$23,693,580	\$15,406,335	\$14,185,270	\$234,336,777

2025 Residential Budgets

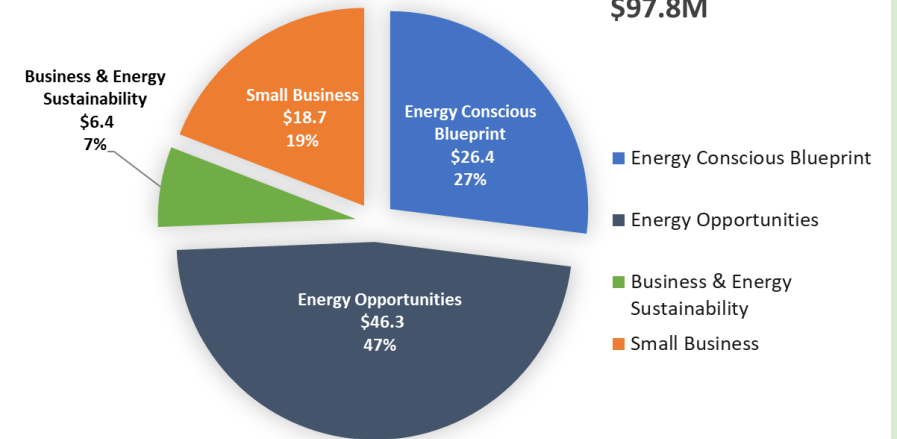


2025 C&I Budgets

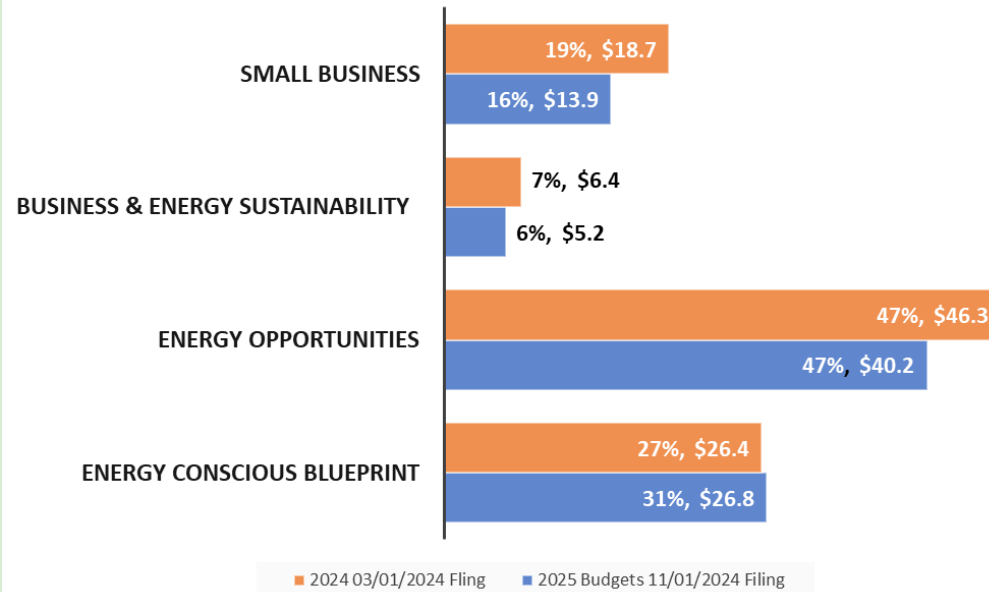
2025 C&I Budget
11/01/2024 Filing
\$86.1M



2024 C&I Budget
03/01/2024 Filing
\$97.8M

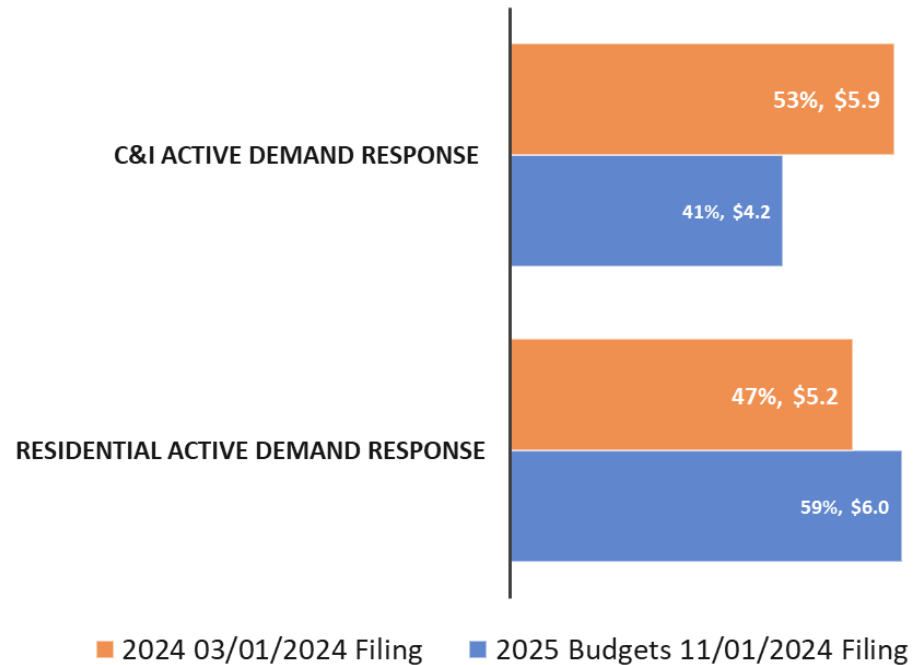


C&I Budget

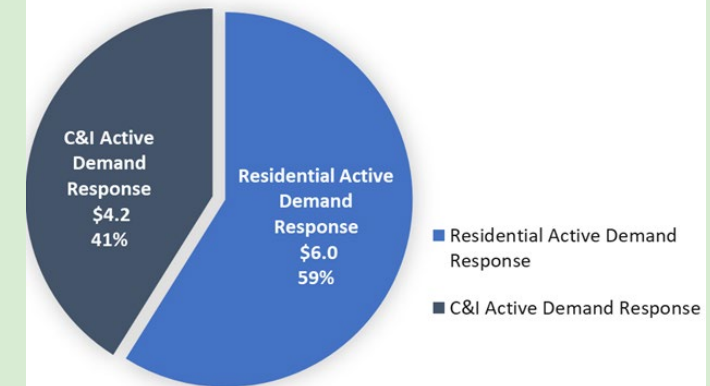


2025 Load Response Budgets

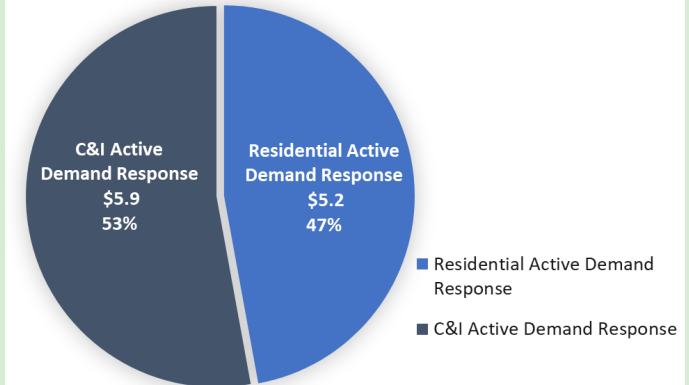
Active Demand Response Budget



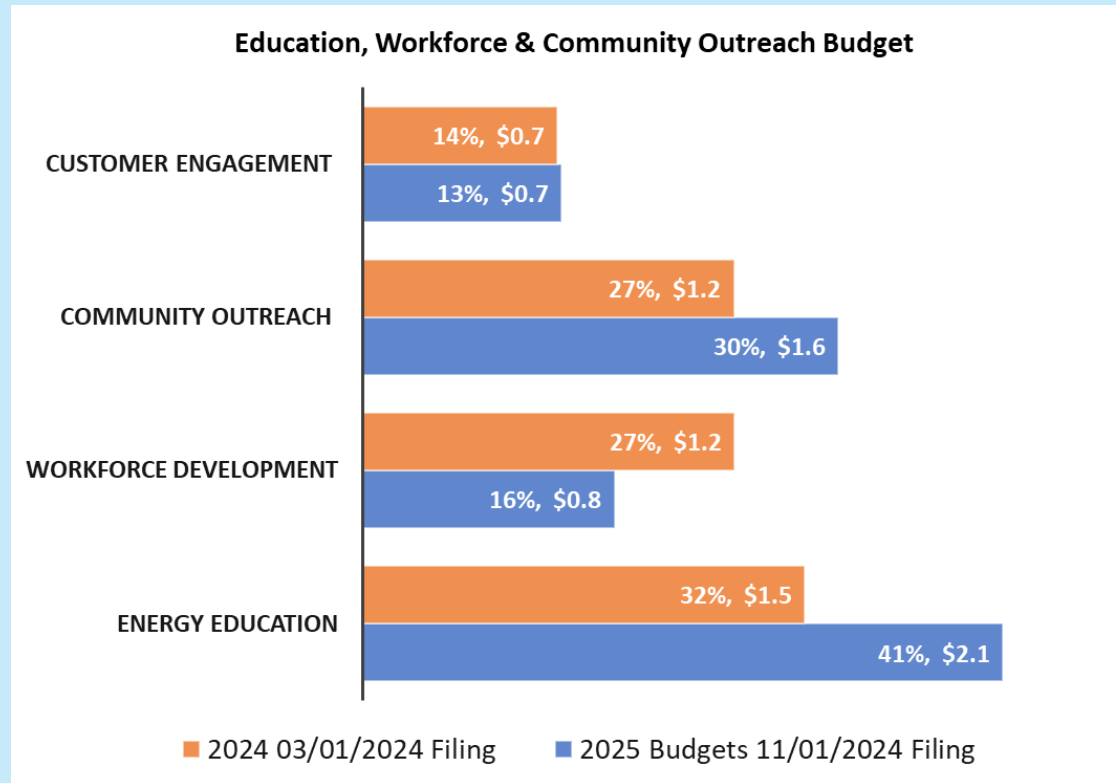
2025 Active Demand Response Budget 11/01/2024 Filing \$10.1M



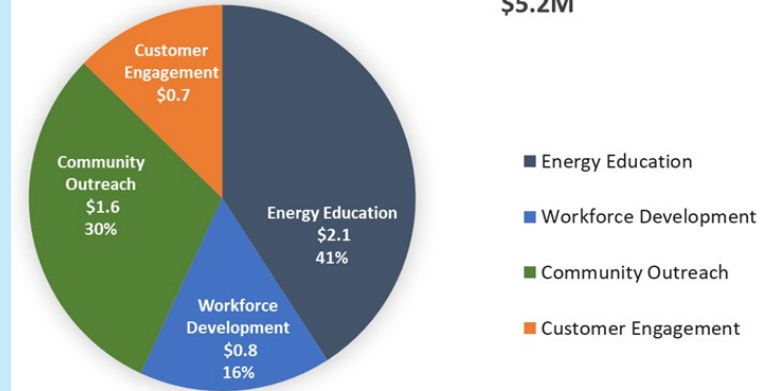
2024 Active Demand Response Budget 03/01/2024 Filing \$11.1M



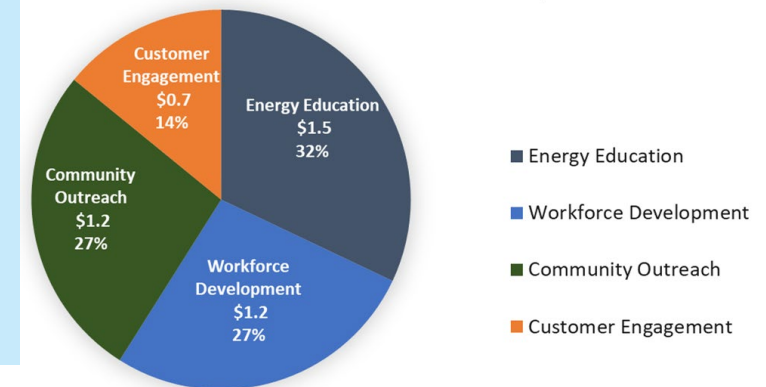
2025 Education, Workforce, and Community Outreach Budgets



2025 Education, Workforce & Community Outreach
11/01/2024 Filing
\$5.2M



2024 Education, Workforce & Community Outreach
03/01/2024 Filing
\$4.6M



2026 Residential, C&I, and Load Response Budgets

Statewide EE Budget	2026 Eversource Electric Proposed Budget 11/01/2024	2026 UI Proposed Budget 11/01/2024	2026 Eversource Gas Proposed Budget 11/01/2024	2026 CNG Proposed Budget 11/01/2024	2026 SCG Proposed Budget 11/01/2024	2026 Statewide Combined Total 11/01/2024
RESIDENTIAL						
Residential Retail Products	\$1,589,258	\$858,291	\$0	\$0	\$0	\$2,447,549
Residential New Construction	\$5,681,394	\$859,057	\$100,000	\$128,988	\$46,616	\$6,816,054
Home Energy Solutions	\$22,430,018	\$4,080,660	\$4,438,579	\$3,873,430	\$3,571,402	\$38,394,089
HVAC & Water Heating Equipment	\$15,393,522	\$3,293,850	\$1,400,000	\$512,934	\$452,886	\$21,053,191
HES-Income Eligible	\$20,074,371	\$4,380,421	\$6,038,886	\$3,770,748	\$3,583,437	\$37,847,863
Residential Behavior	\$0	\$911,083	\$0	\$362,855	\$403,751	\$1,677,690
Subtotal: Residential Portfolio	\$65,168,563	\$14,383,363	\$11,977,464	\$8,648,955	\$8,058,092	\$108,236,437
COMMERCIAL & INDUSTRIAL						
Energy Conscious Blueprint	\$15,078,438	\$3,359,670	\$5,207,419	\$1,728,654	\$1,336,632	\$26,710,812
Energy Opportunities	\$26,928,143	\$7,314,944	\$3,115,727	\$1,002,029	\$1,049,249	\$39,410,092
Business & Energy Sustainability (O&M, RCx, PRIME, CSP/SEM)	\$2,000,000	\$852,117	\$700,728	\$576,536	\$548,489	\$4,677,870
Small Business	\$7,749,125	\$2,755,843	\$300,000	\$495,028	\$335,548	\$11,635,543
Subtotal: C&I Portfolio	\$51,755,704	\$14,282,573	\$9,323,874	\$3,802,247	\$3,269,918	\$82,434,316
OTHER - LOAD MANAGEMENT						
Residential ADR	\$4,557,609	\$869,659	\$0	\$543,320	\$517,070	\$6,487,658
C&I ADR	\$3,547,019	\$445,711	\$0	\$174,810	\$177,125	\$4,344,665
Subtotal: Load Management	\$8,104,629	\$1,315,370	\$0	\$718,131	\$694,195	\$10,832,324

2026 Education and Other Programs

Statewide EE Budget	2026 Eversource Electric Proposed Budget 11/01/2024	2026 UI Proposed Budget 11/01/2024	2026 Eversource Gas Proposed Budget 11/01/2024	2026 CNG Proposed Budget 11/01/2024	2026 SCG Proposed Budget 11/01/2024	2026 Statewide Combined Total 11/01/2024
OTHER - EDUCATION & ENGAGEMENT						
Energy Education	\$1,382,402	\$321,508	\$143,999	\$143,999	\$143,999	\$2,135,908
Workforce Development	\$562,376	\$131,316	\$48,490	\$49,333	\$49,333	\$840,849
Community Outreach	\$878,721	\$221,405	\$83,333	\$83,333	\$83,333	\$1,350,125
Portfolio Manager/ Engagement Tool	\$400,000	\$93,733	\$70,000	\$50,000	\$50,000	\$663,733
Subtotal Education & Engagement	\$3,223,499	\$767,962	\$345,823	\$326,665	\$326,665	\$4,990,615
OTHER - PROGRAMS/REQUIREMENTS						
Residential Loan Program, (includes ECLF and OBR)	\$854,382	\$80,879	\$61,895	\$86,292	\$35,660	\$1,119,108
C&I Financing Support	\$1,500,000	\$33,478	\$89,572	\$20,000	\$30,000	\$1,673,051
RD&D	\$162,227	\$51,250	\$50,000	\$50,000	\$21,423	\$334,900
Subtotal: Programs/Requirements	\$2,516,609	\$165,608	\$201,467	\$156,292	\$87,084	\$3,127,059
OTHER - ADMINISTRATIVE & PLANNING						
Administration	\$902,597	\$203,908	\$150,933	\$226,420	\$217,763	\$1,701,621
Marketing Plan	\$430,380	\$101,805	\$40,100	\$31,005	\$31,005	\$634,296
Planning	\$915,600	\$206,125	\$124,288	\$121,103	\$67,949	\$1,435,066
EM&V	\$3,200,000	\$800,000	\$333,333	\$333,334	\$333,334	\$5,000,001
Evaluation Administrator	\$339,941	\$84,984	\$35,410	\$35,410	\$35,410	\$531,155
Information Technology	\$1,960,551	\$515,847	\$140,726	\$265,601	\$271,883	\$3,154,608
EEB Consultants	\$611,801	\$152,950	\$63,730	\$63,729	\$63,729	\$955,939
Audits - Financial and Operational	\$60,000	\$24,000	\$10,000	\$10,000	\$10,000	\$114,000
Subtotal: Admin/ Planning Expend.	\$8,420,870	\$2,089,620	\$898,520	\$1,086,602	\$1,031,072	\$13,526,685
Performance Mgmt. Incentive	\$6,908,907	\$1,637,664	\$1,131,900	\$731,711	\$668,118	\$11,078,300
TOTAL	\$146,098,781	\$34,642,160	\$23,879,048	\$15,470,603	\$14,135,144	\$234,225,735

2027 Residential, C&I, and Load Response Budgets

Statewide EE Budget	2027 Eversource Electric Proposed Budget 11/01/2024	2027 UI Proposed Budget 11/01/2024	2027 Eversource Gas Proposed Budget 11/01/2024	2027 CNG Proposed Budget 11/01/2024	2027 SCG Proposed Budget 11/01/2024	2027 Statewide Combined Total 11/01/2024
RESIDENTIAL						
Residential Retail Products	\$1,381,302	\$869,972	\$0	\$0	\$0	\$2,251,274
Residential New Construction	\$5,719,149	\$888,597	\$100,000	\$50,003	\$46,616	\$6,804,365
Home Energy Solutions	\$23,470,333	\$4,328,626	\$4,455,297	\$3,825,326	\$3,564,810	\$39,644,392
HVAC & Water Heating Equipment	\$15,558,008	\$3,352,654	\$1,400,000	\$554,145	\$453,529	\$21,318,336
HES-Income Eligible	\$20,305,113	\$4,539,268	\$6,103,482	\$3,671,604	\$3,511,379	\$38,130,846
Residential Behavior	\$0	\$853,826	\$0	\$343,400	\$402,751	\$1,599,976
Subtotal: Residential Portfolio	\$66,433,905	\$14,832,943	\$12,058,779	\$8,444,477	\$7,979,085	\$109,749,189
COMMERCIAL & INDUSTRIAL						
Energy Conscious Blueprint	\$15,361,519	\$3,347,952	\$4,428,991	\$1,740,408	\$1,323,045	\$26,201,915
Energy Opportunities	\$26,944,932	\$7,313,234	\$3,953,658	\$1,066,562	\$1,039,250	\$40,317,635
Business & Energy Sustainability (O&M, RCx, PRIME, CSP/SEM)	\$2,000,000	\$854,321	\$705,566	\$591,181	\$548,489	\$4,699,558
Small Business	\$7,884,171	\$2,763,111	\$300,000	\$505,361	\$341,710	\$11,794,353
Subtotal: C&I Portfolio	\$52,190,622	\$14,278,618	\$9,388,214	\$3,903,512	\$3,252,494	\$83,013,460
OTHER - LOAD MANAGEMENT						
Residential ADR	\$4,996,018	\$879,705	\$0	\$674,851	\$517,284	\$7,067,858
C&I ADR	\$3,705,500	\$443,987	\$0	\$201,097	\$176,591	\$4,527,175
Subtotal: Load Management	\$8,701,518	\$1,323,692	\$0	\$875,948	\$693,875	\$11,595,033

2027 Education and Other Programs

Statewide EE Budget	2027 Eversource Electric Proposed Budget 11/01/2024	2027 UI Proposed Budget 11/01/2024	2027 Eversource Gas Proposed Budget 11/01/2024	2027 CNG Proposed Budget 11/01/2024	2027 SCG Proposed Budget 11/01/2024	2027 Statewide Combined Total 11/01/2024
OTHER - EDUCATION & ENGAGEMENT						
Energy Education	\$1,382,402	\$322,830	\$143,999	\$143,999	\$143,999	\$2,137,230
Workforce Development	\$562,376	\$132,125	\$48,490	\$49,333	\$49,333	\$841,658
Community Outreach	\$878,721	\$222,784	\$83,333	\$83,333	\$83,333	\$1,351,504
Portfolio Manager/ Engagement Tool	\$400,000	\$94,308	\$70,000	\$50,000	\$50,000	\$664,308
Subtotal Education & Engagement	\$3,223,499	\$772,048	\$345,823	\$326,665	\$326,665	\$4,994,701
OTHER - PROGRAMS/REQUIREMENTS						
Residential Loan Program, (includes ECLF and OBR)	\$801,541	\$96,755	\$60,392	\$86,292	\$45,000	\$1,089,979
C&I Financing Support	\$1,500,000	\$15,000	\$89,572	\$20,000	\$25,000	\$1,649,572
RD&D	\$162,227	\$151,250	\$50,000	\$50,000	\$25,000	\$438,477
Subtotal: Programs/Requirements	\$2,463,768	\$263,005	\$199,964	\$156,292	\$95,000	\$3,178,028
OTHER - ADMINISTRATIVE & PLANNING						
Administration	\$902,597	\$194,697	\$150,933	\$228,474	\$208,469	\$1,685,169
Marketing Plan	\$430,380	\$101,805	\$40,100	\$31,005	\$31,005	\$634,296
Planning	\$921,973	\$196,938	\$125,642	\$124,335	\$85,689	\$1,454,578
EM&V	\$3,200,000	\$800,000	\$333,333	\$333,334	\$333,334	\$5,000,001
Evaluation Administrator	\$339,941	\$84,984	\$35,410	\$35,410	\$35,410	\$531,155
Information Technology	\$1,964,195	\$512,059	\$140,726	\$265,729	\$304,430	\$3,187,138
EEB Consultants	\$626,955	\$156,739	\$65,308	\$65,307	\$65,307	\$979,616
Audits - Financial and Operational	\$60,000	\$24,000	\$10,000	\$10,000	\$10,000	\$114,000
Subtotal: Admin/ Planning Expenditures	\$8,446,041	\$2,071,221	\$901,452	\$1,093,594	\$1,073,644	\$13,585,953
Performance Mgmt. Incentive	\$7,021,623	\$1,664,515	\$1,139,176	\$734,791	\$665,804	\$11,225,910
TOTAL	\$148,480,976	\$35,206,044	\$24,033,408	\$15,535,280	\$14,086,568	\$237,342,275

How PMI is calculated

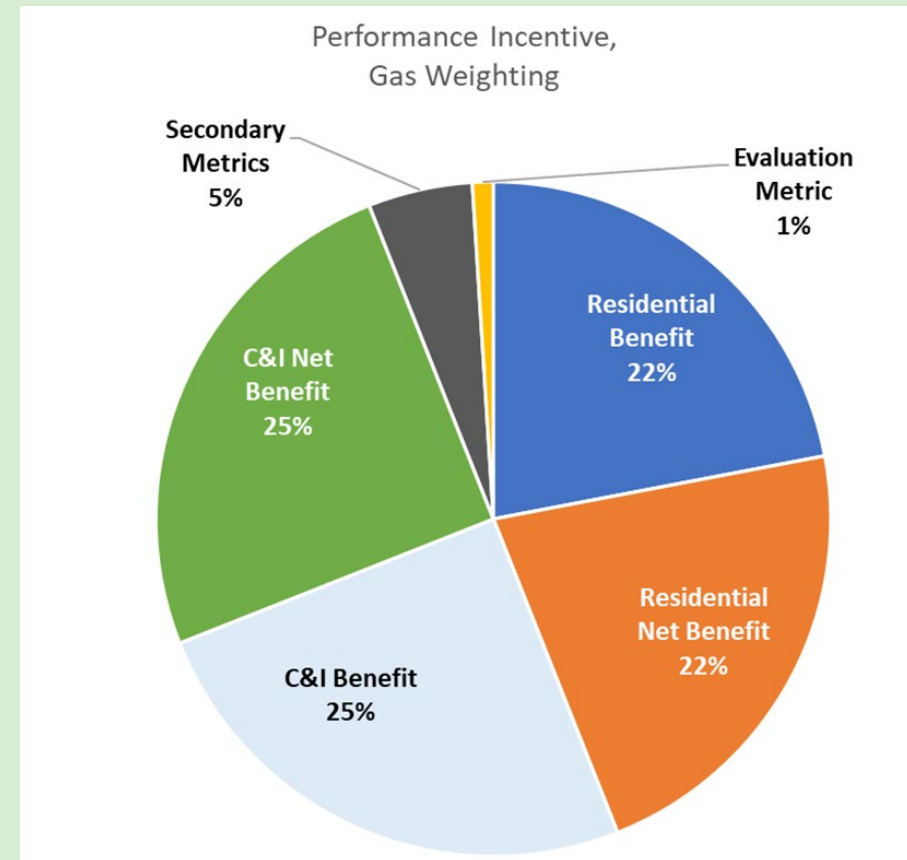
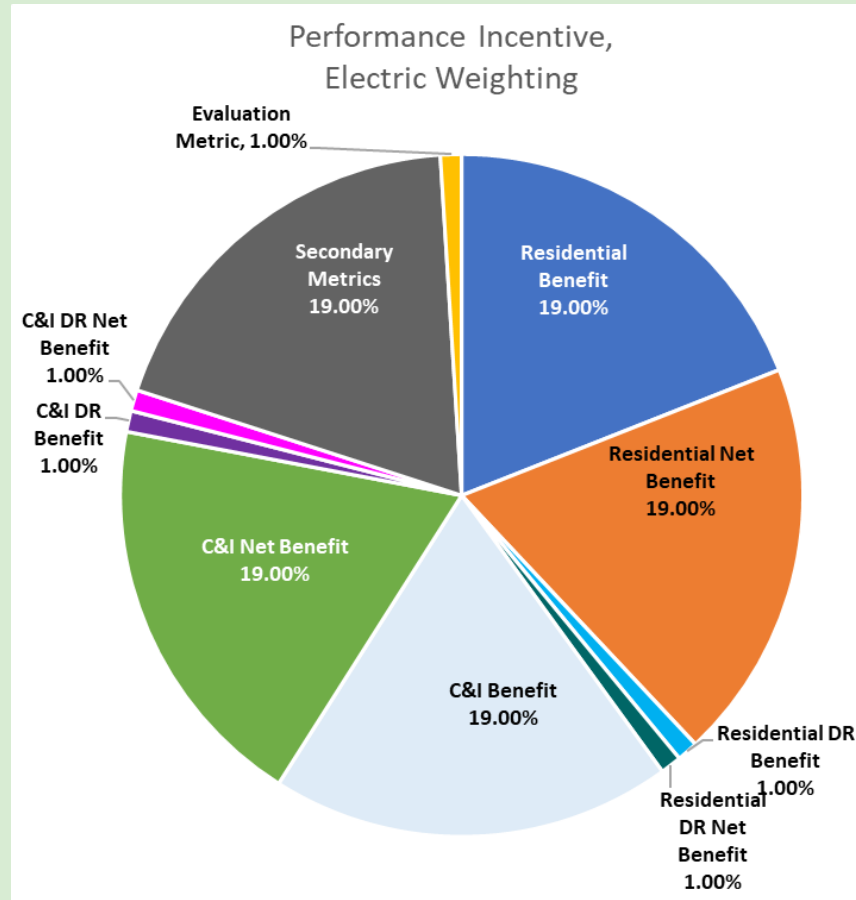
This table of performance and incentive metrics shows the percentage PMI earned (by electric or natural gas sector). The actual amount earned is calculated on a sliding scale based on the percent of goal achieved and the actual total C&LM fund expenditures* based on following performance range:

	Benefit Energy Efficiency (Passive)	Net Benefit Energy Efficiency (Passive)	Benefit Demand Reduction (Active)	Net Benefit Reduction (Active)	Secondary Metrics	Total
Electric Allocation						
Residential	19%	19%	1%	1%	7.5%	47.5%
C&I	19%	19%	1%	1%	10%	50%
Common Metric Residential, C&I	N/A	N/A	N/A	N/A	2.5%	2.5%
Total	38%	38%	2%	2%	20%	100%
Natural Gas						
Residential	22%	22%	N/A	N/A	N/A	44%
C&I	25%	25%	N/A	N/A	5%	55%
Common Metric Residential, C&I	N/A	N/A	N/A	N/A	1%	1%
Total	47%	47%	N/A	N/A	6%	100%

-Performance Incentive Illustration-		
<u>Performance %</u>	<u>Pretax %</u>	<u>Pre-tax Incentive</u>
<u>Minimum</u>		
75	2.50%	\$332,751
85	3.50%	\$465,852
95	4.50%	\$598,952
100	5.00%	\$665,804
105	5.29%	\$704,101
115	5.86%	\$779,969
125	6.43%	\$855,836
135	7.00%	\$931,703
Maximum Budget	\$13,310,046	
Goals will be prorated based on actual over/under spend of budget.		

*Exclusive of EEB costs, Evaluation Consultant costs, Management incentives, and Audit costs. Other funding sources such as WAP, ARPA, and federal grants do not earn PMI

2025 PMI Weighting



2025 Residential Secondary Metrics

Secondary Metric	Electric Weight	Natural Gas Weight
<u>Residential</u>		
HES % - Increase homes weatherized (insulation rebates) <i>Increase share of homes that receive insulation rebates</i>	2.5%	
HES-IE % - Increase homes weatherized (insulation rebates) <i>Increase share of homes that receive insulation rebates</i>	3.0%	
Equity - Increase program participation of customer homes in environmental justice communities <i>Companies will track participation from Jan. 1, 2025 to Dec. 31, 2025 of residential customers in their electric territories whose home is within an environmental justice community, and achieve X% participation over the 2023 baseline</i>	2.0%	

2025 C&I Secondary Metrics

Secondary Metric	Electric Weight	Natural Gas Weight
<u>Commercial & Industrial</u>		
Energy Conscious Blueprint - Continue to promote Path 1 and 2 projects <i>Increase percentage of C&I new construction projects utilizing Path 1 and Path 2</i>	2.0%	
Energy Opportunities - Continue to promote comprehensive projects <i>Develop and implement comprehensive projects</i>	2.5%	
Business & Energy Sustainability - Promote Strategic Energy Management (SEM) <i>Engage 30 new and continuing participants in the SEM program</i>	1.5%	
Small Business - Continue to promote comprehensive projects <i>Develop and implement comprehensive projects</i>	2.5%	
Equity - Fully executed project agreements for customers in environmental justice community blocks <i>Includes all C&I programs</i>	2.0%	
All C&I: Develop and implement weatherization projects <i>This metric is for all C&I programs</i>		5%

2025 PMI, Residential, and C&I Secondary Metrics

Secondary Metric	Electric Weight	Natural Gas Weight
Residential and C&I: Coordination with the Connecticut Green Bank <i>Develop a plan by October 1, 2025 to offer to residential and C&I customers in Q1 2026 a coordinated initiative for solar photovoltaic, electric vehicle chargers, and battery storage in combination with C&LM program offerings. Plan will include details on benefits, incentives, and financing opportunities</i>	1.5%	
Residential and C&I Evaluations - Timely turnaround on purchase orders and evaluation data requests based on agreed upon timelines for each study/evaluation <i>90% of the data requests and purchase orders completed on time</i>	1.0%	1.0%